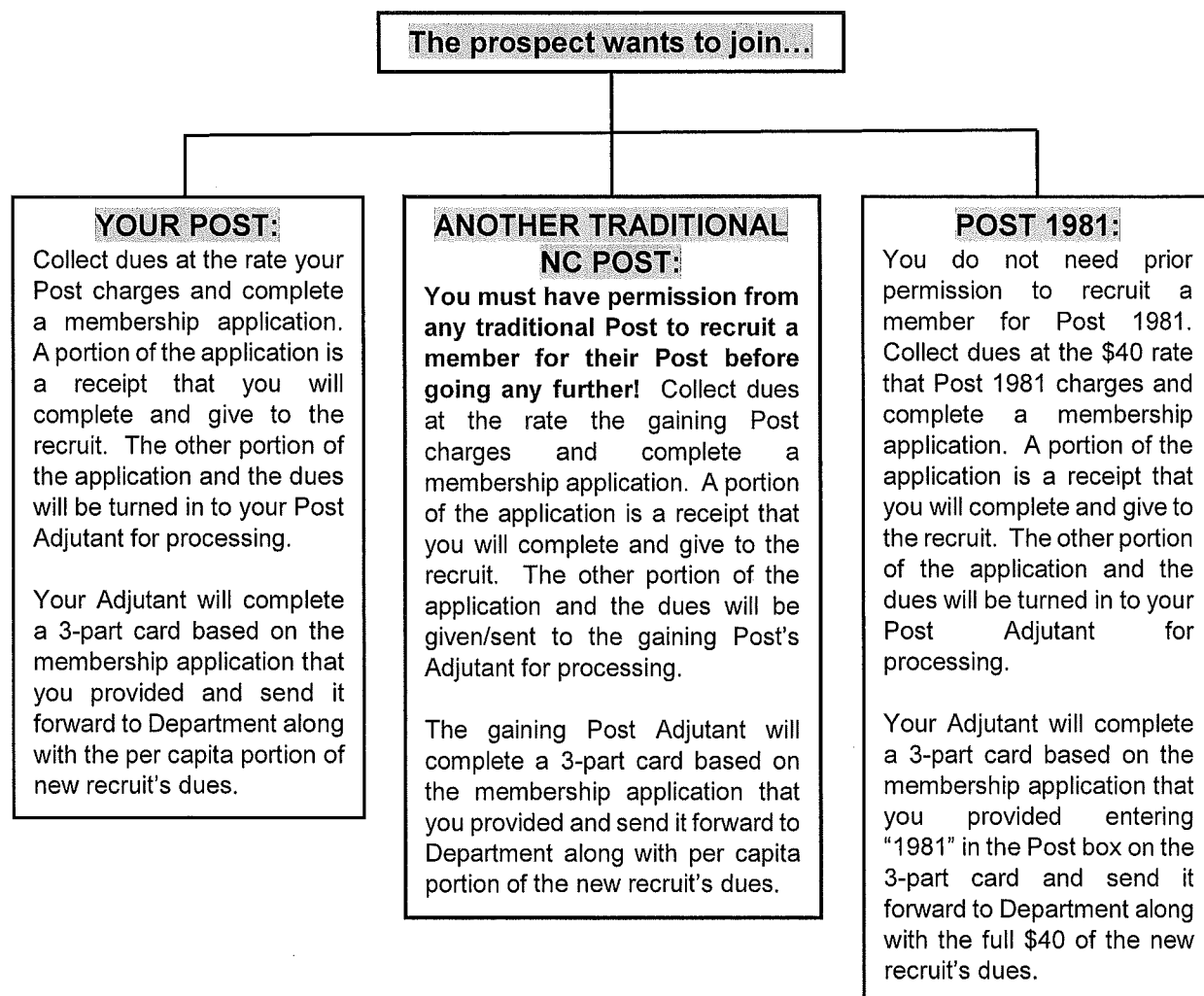


HOW TO RECRUIT AND PROCESS A NEW MEMBER SIMPLIFIED:

Everyone knows that the first step in recruiting a member is to "JUST ASK", but after you have the prospect's interest... What happens next?



ADDITIONAL NOTES:

- Department will transmit the new recruits to National for processing. During processing, National will assign a permanent membership ID number.
- You will be able to claim a recruit for individual awards recruited by any of the above means.
- The recruit will count for the Post that the dues were collected.
- We would prefer that you process Post 1981 members, as shown above, because if you have them join online, they will be considered encumbered, they will not be accessible by NC Posts reviewing the DMS listing for a period of two years and they will not count for the Department during those two years.
- Members recruited and processed by the above means will count toward the Department's goal immediately!!
- We appreciate any and all members that you recruit!! Thank you!!