



**AMERICAN LEGION DEPARTMENT OF NORTH CAROLINA  
DEPARTMENT MEMBERSHIP SUMMARY REPORT**



DATE OF REPORT: 2/9/2022

NEXT TARGET DATE: 2/9/2022

TARGET %: 85

| LOCATION          | PR YR<br>MBRS | CURRENT YEAR DEPT MEMBERSHIP |              |              | MBRS<br>NEEDED |
|-------------------|---------------|------------------------------|--------------|--------------|----------------|
|                   |               | GOAL                         | ACHVD        | %            |                |
| TRAD TOTAL        | 36848         | 37915                        | 29723        | 78.39        | 8192           |
| 1981 HDQTRS       | 759           | 851                          | 524          | 61.57        | 327            |
| <b>DEPT TOTAL</b> | <b>37607</b>  | <b>38766</b>                 | <b>30247</b> | <b>78.02</b> | <b>8519</b>    |

| DISTRICT AND DIVISION STANDINGS |                       |        |      |        |
|---------------------------------|-----------------------|--------|------|--------|
| DEPT                            | DEPARTMENT MEMBERSHIP |        |      |        |
| STANDING                        | DIV                   | DIV %  | DIST | DIST % |
| 1                               | 1                     | 79.76% | 2    | 85.63% |
| 2                               | 2                     | 78.95% | 5    | 84.31% |
| 3                               | 4                     | 78.87% | 17   | 82.97% |
| 4                               | 5                     | 77.70% | 9    | 82.79% |
| 5                               | 3                     | 77.35% | 21   | 81.43% |
| 6                               |                       |        | 25   | 81.34% |
| 7                               |                       |        | 24   | 80.39% |
| 8                               |                       |        | 16   | 80.26% |
| 9                               |                       |        | 7    | 79.59% |
| 10                              |                       |        | 3    | 79.45% |
| 11                              |                       |        | 15   | 79.26% |
| 12                              |                       |        | 11   | 78.29% |
| 13                              |                       |        | 19   | 78.13% |
| 14                              |                       |        | 6    | 78.11% |
| 15                              |                       |        | 1    | 77.57% |
| 16                              |                       |        | 18   | 77.34% |
| 17                              |                       |        | 23   | 76.94% |
| 18                              |                       |        | 20   | 76.54% |
| 19                              |                       |        | 4    | 76.30% |
| 20                              |                       |        | 13   | 76.12% |
| 21                              |                       |        | 14   | 75.97% |
| 22                              |                       |        | 10   | 75.47% |
| 23                              |                       |        | 12   | 75.41% |
| 24                              |                       |        | 8    | 73.15% |
| 25                              |                       |        | 22   | 72.72% |

**Green Lettering** - Has Met/Surpassed Next Goal

**Black Lettering** - Has Met Previous Goal/Has Not Met Next Goal

**Red Lettering** - Has Not Met Previous Goal

The next target is 85% on 2/9/2022. The last target was on 80% on 1/20/2022. The next renewal cutoff date is 2/9/2022 and the next renewal notice will be mailed to non-renewed members on 2/25/2022.

| Location                      | 2021 |       | 2022 |     |      |      |        |       |         |        |          |
|-------------------------------|------|-------|------|-----|------|------|--------|-------|---------|--------|----------|
|                               | CPR  | Achvd | Goal | New | PUFL | Trad | HQ Trf | Achvd | Achvd % | Retain | Retain % |
| <b>Division 1, District 1</b> |      |       |      |     |      |      |        |       |         |        |          |
| Ahoskie 102                   | Yes  | 167   | 178  | 0   | 19   | 103  | 0      | 122   | 68.54%  | 122    | 73.05%   |
| Coinjock 288                  | Yes  | 208   | 209  | 3   | 12   | 143  | 0      | 158   | 75.60%  | 155    | 74.52%   |
| Columbia 182                  | Yes  | 58    | 59   | 1   | 0    | 41   | 0      | 42    | 71.19%  | 41     | 70.69%   |
| Edenton 40                    | Yes  | 288   | 293  | 9   | 28   | 210  | 11     | 258   | 88.05%  | 238    | 82.64%   |
| Elizabeth City 84             | Yes  | 120   | 121  | 1   | 10   | 72   | 0      | 83    | 68.60%  | 82     | 68.33%   |
| Elizabeth City 223            | Yes  | 102   | 112  | 7   | 1    | 79   | 0      | 87    | 78.03%  | 80     | 78.43%   |
| Hertford 126                  | Yes  | 125   | 131  | 2   | 8    | 102  | 0      | 112   | 85.50%  | 110    | 88.00%   |
| Hertford 362                  | Yes  | 38    | 41   | 1   | 2    | 29   | 0      | 32    | 78.05%  | 31     | 81.58%   |
| Manteo 26                     | Yes  | 134   | 135  | 1   | 17   | 92   | 1      | 111   | 82.22%  | 109    | 81.34%   |
| Moyock 531                    | Yes  | 60    | 61   | 0   | 5    | 29   | 0      | 34    | 55.74%  | 34     | 56.67%   |
| <b>District Total</b>         |      | 1300  | 1340 | 25  | 102  | 900  | 12     | 1039  | 77.57%  | 1002   | 77.08%   |
| <b>Division 1, District 2</b> |      |       |      |     |      |      |        |       |         |        |          |
| Creswell 391                  | Yes  | 32    | 36   | 0   | 1    | 30   | 0      | 31    | 86.11%  | 31     | 96.88%   |
| Enfield 325                   | Yes  | 17    | 18   | 0   | 2    | 6    | 0      | 8     | 44.44%  | 8      | 47.06%   |
| Hamilton 131                  | Yes  | 59    | 61   | 0   | 5    | 46   | 0      | 51    | 84.30%  | 51     | 86.44%   |
| Littleton 308                 | Yes  | 55    | 56   | 2   | 1    | 48   | 0      | 51    | 91.07%  | 49     | 89.09%   |
| Littleton 425                 | Yes  | 67    | 68   | 0   | 8    | 52   | 0      | 60    | 88.24%  | 60     | 89.55%   |
| Plymouth 164                  | Yes  | 60    | 62   | 0   | 5    | 47   | 0      | 52    | 83.87%  | 52     | 86.67%   |
| Rich Square 111               | Yes  | 21    | 26   | 0   | 0    | 19   | 0      | 19    | 74.51%  | 19     | 90.48%   |
| Roanoke Rapids 38             | Yes  | 103   | 108  | 12  | 9    | 96   | 2      | 119   | 110.19% | 105    | 101.94%  |
| Scotland Neck 34              | Yes  | 16    | 19   | 0   | 0    | 13   | 0      | 13    | 70.27%  | 13     | 81.25%   |
| Weldon 407                    | Yes  | 13    | 15   | 0   | 2    | 1    | 0      | 3     | 20.00%  | 3      | 23.08%   |
| Windsor 37                    | Yes  | 25    | 27   | 0   | 0    | 16   | 0      | 16    | 60.38%  | 16     | 64.00%   |
| <b>District Total</b>         |      | 468   | 494  | 14  | 33   | 374  | 2      | 423   | 85.63%  | 407    | 86.97%   |
| <b>Division 1, District 3</b> |      |       |      |     |      |      |        |       |         |        |          |
| Ayden 289                     | Yes  | 31    | 32   | 2   | 3    | 18   | 0      | 23    | 71.88%  | 21     | 67.74%   |
| Belhaven 249                  | Yes  | 49    | 50   | 0   | 1    | 38   | 0      | 39    | 78.00%  | 39     | 79.59%   |
| Farmville 151                 | Yes  | 25    | 26   | 1   | 5    | 13   | 0      | 19    | 73.08%  | 18     | 72.00%   |
| Farmville 372                 | Yes  | 5     | 15   | 0   | 2    | 1    | 0      | 3     | 20.00%  | 3      | 60.00%   |
| Greenville 39                 | Yes  | 354   | 355  | 1   | 45   | 232  | 1      | 279   | 78.59%  | 277    | 78.25%   |
| Greenville 160                | Yes  | 23    | 24   | 5   | 1    | 13   | 0      | 19    | 79.17%  | 14     | 60.87%   |
| Swan Quarter 226              | Yes  | 14    | 17   | 0   | 0    | 14   | 1      | 15    | 90.91%  | 14     | 100.00%  |
| Washington 15                 | Yes  | 134   | 135  | 3   | 11   | 102  | 2      | 118   | 87.41%  | 113    | 84.33%   |
| Washington 263                | Yes  | 34    | 35   | 2   | 4    | 26   | 0      | 32    | 91.43%  | 30     | 88.24%   |
| <b>District Total</b>         |      | 669   | 689  | 14  | 72   | 457  | 4      | 547   | 79.45%  | 529    | 79.07%   |

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| Location                      | 2021 |       |      | 2022 |      |      |        |       |         |        |          |
|-------------------------------|------|-------|------|------|------|------|--------|-------|---------|--------|----------|
|                               | CPR  | Achvd | Goal | New  | PUFL | Trad | HQ Trf | Achvd | Achvd % | Retain | Retain % |
| <b>Division 1, District 4</b> |      |       |      |      |      |      |        |       |         |        |          |
| Elm City 153                  | Yes  | 45    | 50   | 0    | 4    | 30   | 0      | 34    | 68.69%  | 34     | 75.56%   |
| Middlesex 278                 | Yes  | 46    | 47   | 0    | 0    | 32   | 0      | 32    | 68.09%  | 32     | 69.57%   |
| Nashville 110                 | Yes  | 161   | 171  | 8    | 8    | 138  | 0      | 154   | 90.06%  | 146    | 90.68%   |
| Nashville 293                 | Yes  | 75    | 76   | 5    | 4    | 40   | 0      | 49    | 64.47%  | 44     | 58.67%   |
| Rocky Mount 58                | Yes  | 228   | 233  | 1    | 14   | 144  | 0      | 159   | 68.24%  | 158    | 69.30%   |
| Spring Hope 91                | Yes  | 19    | 21   | 1    | 0    | 17   | 0      | 18    | 87.80%  | 17     | 89.47%   |
| Spring Hope 396               | Yes  | 18    | 20   | 3    | 1    | 17   | 0      | 21    | 105.00% | 18     | 100.00%  |
| Stantonsburg 245              | Yes  | 12    | 15   | 1    | 0    | 10   | 0      | 11    | 73.33%  | 10     | 83.33%   |
| Tarboro 19                    | Yes  | 126   | 133  | 5    | 14   | 73   | 0      | 92    | 69.43%  | 87     | 69.05%   |
| Wilson 13                     | Yes  | 213   | 215  | 7    | 20   | 150  | 0      | 177   | 82.52%  | 170    | 79.81%   |
| Wilson 17                     | Yes  | 74    | 80   | 0    | 6    | 55   | 0      | 61    | 76.25%  | 61     | 82.43%   |
| <b>District Total</b>         |      | 1017  | 1059 | 31   | 71   | 706  | 0      | 808   | 76.30%  | 777    | 76.40%   |
| <b>Division 1, District 5</b> |      |       |      |      |      |      |        |       |         |        |          |
| Creedmoor 161                 | Yes  | 50    | 51   | 5    | 3    | 29   | 1      | 38    | 74.51%  | 32     | 64.00%   |
| Franklinton 52                | Yes  | 242   | 248  | 4    | 11   | 173  | 2      | 190   | 76.61%  | 184    | 76.03%   |
| Henderson 60                  | Yes  | 129   | 130  | 9    | 3    | 117  | 4      | 133   | 102.31% | 120    | 93.02%   |
| Louisburg 105                 | Yes  | 98    | 101  | 3    | 6    | 80   | 0      | 89    | 88.12%  | 86     | 87.76%   |
| Louisburg 228                 | Yes  | 20    | 21   | 0    | 0    | 21   | 0      | 21    | 102.44% | 21     | 105.00%  |
| Oxford 90                     | Yes  | 70    | 72   | 2    | 10   | 46   | 0      | 58    | 80.56%  | 56     | 80.00%   |
| Roxboro 138                   | Yes  | 207   | 208  | 20   | 13   | 148  | 0      | 181   | 87.02%  | 161    | 77.78%   |
| Warrenton 547                 | Yes  | 32    | 33   | 2    | 0    | 16   | 0      | 18    | 54.55%  | 16     | 50.00%   |
| <b>District Total</b>         |      | 848   | 864  | 45   | 46   | 630  | 7      | 728   | 84.31%  | 676    | 79.72%   |
| <b>Division Total</b>         |      | 4302  | 4445 | 129  | 324  | 3067 | 25     | 3545  | 79.76%  | 3391   | 78.82%   |

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|-------------------------------|------|-------|------|-----|------|------|--------|-------|---------|--------|----------|
|                               | CPR  | Achvd | Goal | New | PUFL | Trad | HQ Trf | Achvd | Achvd % | Retain | Retain % |
| <b>Division 2, District 6</b> |      |       |      |     |      |      |        |       |         |        |          |
| Beaufort 99                   | Yes  | 96    | 97   | 3   | 7    | 54   | 0      | 64    | 65.98%  | 61     | 63.54%   |
| Jacksonville 265              | Yes  | 414   | 415  | 25  | 47   | 251  | 7      | 330   | 79.52%  | 298    | 71.98%   |
| Morehead City 46              | Yes  | 203   | 211  | 5   | 32   | 120  | 0      | 157   | 74.41%  | 152    | 74.88%   |
| New Bern 24                   | Yes  | 234   | 238  | 3   | 38   | 137  | 0      | 178   | 74.79%  | 175    | 74.79%   |
| New Bern 539                  | Yes  | 225   | 226  | 53  | 25   | 143  | 3      | 224   | 99.12%  | 168    | 74.67%   |
| Newport 203                   | Yes  | 143   | 144  | 1   | 16   | 92   | 2      | 111   | 77.08%  | 108    | 75.52%   |
| Pollocksville 64              | Yes  | 76    | 87   | 2   | 6    | 45   | 0      | 53    | 60.92%  | 51     | 67.11%   |
| Swansboro 78                  | Yes  | 161   | 162  | 0   | 15   | 101  | 0      | 116   | 71.60%  | 116    | 72.05%   |
| Trenton 154                   | Yes  | 45    | 49   | 0   | 0    | 39   | 0      | 39    | 80.41%  | 39     | 86.67%   |
| <b>District Total</b>         |      | 1597  | 1629 | 92  | 186  | 982  | 12     | 1272  | 78.11%  | 1168   | 73.14%   |
| <b>Division 2, District 7</b> |      |       |      |     |      |      |        |       |         |        |          |
| Albertson 379                 | Yes  | 81    | 83   | 3   | 5    | 59   | 0      | 67    | 80.72%  | 64     | 79.01%   |
| Beulaville 511                | Yes  | 39    | 48   | 0   | 2    | 51   | 0      | 53    | 111.58% | 53     | 135.90%  |
| Falling Creek 504             | Yes  | 37    | 38   | 0   | 3    | 18   | 0      | 21    | 55.26%  | 21     | 56.76%   |
| Fremont 184                   | Yes  | 21    | 24   | 0   | 0    | 12   | 0      | 12    | 50.00%  | 12     | 57.14%   |
| Goldsboro 11                  | Yes  | 367   | 368  | 18  | 39   | 235  | 1      | 293   | 79.62%  | 274    | 74.66%   |
| Goldsboro 215                 | Yes  | 112   | 113  | 0   | 10   | 64   | 0      | 74    | 65.49%  | 74     | 66.07%   |
| Kenansville 329               | Yes  | 18    | 19   | 4   | 0    | 16   | 0      | 20    | 105.26% | 16     | 88.89%   |
| Kinston 43                    | No   | 141   | 146  | 5   | 10   | 97   | 0      | 112   | 76.98%  | 107    | 75.89%   |
| Kinston 219                   | Yes  | 74    | 75   | 10  | 3    | 48   | 0      | 61    | 81.33%  | 51     | 68.92%   |
| LaGrange 546                  | Yes  | 19    | 21   | 0   | 0    | 15   | 0      | 15    | 71.43%  | 15     | 78.95%   |
| Mount Olive 103               | Yes  | 73    | 76   | 7   | 7    | 50   | 0      | 64    | 84.21%  | 57     | 78.08%   |
| Pikeville 541                 | Yes  | 45    | 46   | 5   | 7    | 27   | 2      | 41    | 89.13%  | 34     | 75.56%   |
| Snow Hill 94                  | Yes  | 121   | 133  | 4   | 9    | 94   | 4      | 111   | 83.46%  | 103    | 85.12%   |
| Snow Hill 536                 | Yes  | 43    | 44   | 0   | 1    | 31   | 0      | 32    | 72.73%  | 32     | 74.42%   |
| Wallace 156                   | Yes  | 69    | 70   | 0   | 4    | 56   | 0      | 60    | 85.71%  | 60     | 86.96%   |
| Walstonburg 332               | Yes  | 37    | 41   | 3   | 2    | 20   | 0      | 25    | 61.73%  | 22     | 59.46%   |
| Warsaw 127                    | Yes  | 25    | 26   | 2   | 2    | 25   | 0      | 29    | 111.54% | 27     | 108.00%  |
| <b>District Total</b>         |      | 1322  | 1370 | 61  | 104  | 918  | 7      | 1090  | 79.59%  | 1022   | 77.31%   |

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|-------------------------------|------|-------|------|-----|------|------|--------|-------|---------|--------|----------|
|                               | CPR  | Achvd | Goal | New | PUFL | Trad | HQ Trf | Achvd | Achvd % | Retain | Retain % |
| <b>Division 2, District 8</b> |      |       |      |     |      |      |        |       |         |        |          |
| Clinton 22                    | Yes  | 44    | 45   | 0   | 3    | 26   | 0      | 29    | 64.44%  | 29     | 65.91%   |
| Clinton 319                   | Yes  | 92    | 93   | 0   | 5    | 73   | 0      | 78    | 84.32%  | 78     | 84.78%   |
| Fayetteville 32               | Yes  | 562   | 578  | 22  | 84   | 273  | 1      | 380   | 65.74%  | 357    | 63.52%   |
| Fayetteville 202              | No   | 402   | 401  | 11  | 54   | 198  | 1      | 264   | 65.84%  | 252    | 62.69%   |
| Fayetteville 525              | Yes  | 357   | 358  | 66  | 38   | 270  | 1      | 375   | 104.75% | 308    | 86.27%   |
| Garland 502                   | Yes  | 23    | 24   | 1   | 2    | 15   | 0      | 18    | 75.00%  | 17     | 73.91%   |
| Newton Grove 133              | Yes  | 27    | 27   | 0   | 1    | 15   | 0      | 16    | 59.26%  | 16     | 59.26%   |
| Spring Lake 230               | Yes  | 266   | 320  | 9   | 51   | 129  | 1      | 190   | 59.38%  | 180    | 67.67%   |
| <b>District Total</b>         |      | 1773  | 1846 | 109 | 238  | 999  | 4      | 1350  | 73.15%  | 1237   | 69.77%   |
| <b>Division 2, District 9</b> |      |       |      |     |      |      |        |       |         |        |          |
| Burgaw 165                    | Yes  | 71    | 74   | 0   | 12   | 36   | 0      | 48    | 65.31%  | 48     | 67.61%   |
| Burgaw 294                    | Yes  | 21    | 22   | 2   | 4    | 18   | 0      | 24    | 109.09% | 22     | 104.76%  |
| Calabash 503                  | Yes  | 706   | 717  | 22  | 40   | 536  | 3      | 601   | 83.82%  | 576    | 81.59%   |
| East Arcadia 521              | Yes  | 30    | 31   | 1   | 2    | 25   | 0      | 28    | 90.32%  | 27     | 90.00%   |
| Elizabethtown 404             | Yes  | 88    | 96   | 3   | 9    | 68   | 0      | 80    | 83.77%  | 77     | 87.50%   |
| Fair Bluff 204                | Yes  | 20    | 21   | 0   | 0    | 18   | 0      | 18    | 85.71%  | 18     | 90.00%   |
| Hampstead 167                 | Yes  | 176   | 181  | 3   | 32   | 94   | 0      | 129   | 71.47%  | 126    | 71.59%   |
| Leland 68                     | Yes  | 191   | 192  | 12  | 16   | 147  | 5      | 180   | 93.75%  | 163    | 85.34%   |
| Oak Island 454                | Yes  | 67    | 68   | 6   | 3    | 54   | 1      | 64    | 94.12%  | 57     | 85.07%   |
| Pleasure Island 129           | Yes  | 376   | 377  | 25  | 20   | 291  | 8      | 344   | 91.25%  | 311    | 82.71%   |
| Shalotte 550                  | Yes  | 68    | 69   | 2   | 6    | 34   | 0      | 42    | 60.87%  | 40     | 58.82%   |
| Southport 213                 | Yes  | 32    | 36   | 1   | 2    | 31   | 0      | 34    | 95.77%  | 33     | 103.13%  |
| Southport 551                 | Yes  | 65    | 66   | 7   | 5    | 44   | 0      | 56    | 84.85%  | 49     | 75.38%   |
| St James 543                  | Yes  | 263   | 264  | 13  | 16   | 213  | 2      | 244   | 92.42%  | 229    | 87.07%   |
| Tabor City 507                | Yes  | 29    | 30   | 0   | 3    | 11   | 0      | 14    | 46.67%  | 14     | 48.28%   |
| Whiteville 137                | Yes  | 39    | 45   | 0   | 2    | 11   | 0      | 13    | 28.89%  | 13     | 33.33%   |
| Whiteville 233                | No   | 40    | 41   | 1   | 0    | 37   | 0      | 38    | 92.68%  | 37     | 92.50%   |
| Wilmington 10                 | Yes  | 806   | 816  | 43  | 89   | 524  | 5      | 661   | 81.05%  | 613    | 76.05%   |
| Wilmington 545                | Yes  | 158   | 159  | 4   | 17   | 95   | 0      | 116   | 72.96%  | 112    | 70.89%   |
| <b>District Total</b>         |      | 3246  | 3303 | 145 | 278  | 2287 | 24     | 2734  | 82.79%  | 2565   | 79.02%   |

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| Location                       | 2021 |       | 2022 |     |      |      |        |       |         |        |          |
|--------------------------------|------|-------|------|-----|------|------|--------|-------|---------|--------|----------|
|                                | CPR  | Achvd | Goal | New | PUFL | Trad | HQ Trf | Achvd | Achvd % | Retain | Retain % |
| <b>Division 2, District 10</b> |      |       |      |     |      |      |        |       |         |        |          |
| Fairmont 548                   | Yes  | 19    | 20   | 0   | 1    | 8    | 0      | 9     | 45.00%  | 9      | 47.37%   |
| Laurinburg 50                  | Yes  | 107   | 111  | 1   | 3    | 92   | 0      | 96    | 86.88%  | 95     | 88.79%   |
| Laurinburg 181                 | Yes  | 62    | 63   | 4   | 4    | 46   | 0      | 54    | 85.71%  | 50     | 80.65%   |
| Lumberton 42                   | Yes  | 59    | 60   | 0   | 7    | 36   | 0      | 43    | 71.67%  | 43     | 72.88%   |
| Maxton 117                     | Yes  | 31    | 34   | 0   | 0    | 18   | 0      | 18    | 52.94%  | 18     | 58.06%   |
| Maxton 214                     | Yes  | 13    | 15   | 0   | 0    | 11   | 0      | 11    | 73.33%  | 11     | 84.62%   |
| Pembroke 205                   | Yes  | 30    | 31   | 0   | 2    | 17   | 0      | 19    | 61.29%  | 19     | 63.33%   |
| Red Springs 35                 | Yes  | 31    | 32   | 0   | 2    | 28   | 0      | 30    | 93.75%  | 30     | 96.77%   |
| Rowland 271                    | Yes  | 15    | 16   | 0   | 1    | 7    | 0      | 8     | 50.00%  | 8      | 53.33%   |
| St Pauls 5                     | Yes  | 42    | 43   | 0   | 3    | 29   | 0      | 32    | 75.29%  | 32     | 76.19%   |
| <b>District Total</b>          |      | 409   | 424  | 5   | 23   | 292  | 0      | 320   | 75.47%  | 315    | 77.02%   |
| <b>Division Total</b>          |      | 8347  | 8570 | 412 | 829  | 5478 | 47     | 6766  | 78.95%  | 6307   | 75.56%   |

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|--------------------------------|------|-------|------|-----|------|------|--------|-------|---------|--------|----------|
|                                | CPR  | Achvd | Goal | New | PUFL | Trad | HQ Trf | Achvd | Achvd % | Retain | Retain % |
| <b>Division 3, District 11</b> |      |       |      |     |      |      |        |       |         |        |          |
| Apex 124                       | Yes  | 165   | 166  | 11  | 12   | 106  | 0      | 129   | 77.71%  | 118    | 71.52%   |
| Benson 109                     | Yes  | 408   | 435  | 10  | 28   | 319  | 1      | 358   | 82.39%  | 347    | 85.05%   |
| Cary 67                        | Yes  | 280   | 281  | 5   | 46   | 172  | 0      | 223   | 79.36%  | 218    | 77.86%   |
| Cary 540                       | Yes  | 37    | 38   | 3   | 5    | 27   | 0      | 35    | 92.11%  | 32     | 86.49%   |
| Clayton 71                     | Yes  | 306   | 307  | 9   | 35   | 190  | 0      | 234   | 76.22%  | 225    | 73.53%   |
| Clayton 518                    | Yes  | 49    | 50   | 3   | 4    | 28   | 1      | 36    | 72.00%  | 32     | 65.31%   |
| Four Oaks 346                  | Yes  | 114   | 121  | 5   | 6    | 74   | 0      | 85    | 70.54%  | 80     | 70.18%   |
| Fuquay-Varina 116              | Yes  | 1017  | 1018 | 65  | 89   | 702  | 31     | 887   | 87.13%  | 791    | 77.78%   |
| Garner 232                     | Yes  | 208   | 209  | 3   | 17   | 123  | 0      | 143   | 68.42%  | 140    | 67.31%   |
| Kenly 328                      | Yes  | 34    | 35   | 0   | 3    | 28   | 0      | 31    | 89.86%  | 31     | 91.18%   |
| Knightdale 529                 | Yes  | 60    | 61   | 0   | 1    | 45   | 0      | 46    | 75.41%  | 46     | 76.67%   |
| Pine Level 405                 | Yes  | 104   | 105  | 0   | 8    | 73   | 0      | 81    | 77.14%  | 81     | 77.88%   |
| Raleigh 1                      | Yes  | 525   | 526  | 2   | 82   | 318  | 0      | 402   | 76.43%  | 400    | 76.19%   |
| Raleigh 157                    | Yes  | 118   | 119  | 0   | 13   | 55   | 0      | 68    | 57.14%  | 68     | 57.63%   |
| Raleigh 297                    | Yes  | 93    | 94   | 0   | 8    | 44   | 0      | 52    | 55.32%  | 52     | 55.91%   |
| Selma 141                      | Yes  | 91    | 92   | 2   | 8    | 53   | 0      | 63    | 68.48%  | 61     | 67.03%   |
| Smithfield 132                 | Yes  | 64    | 71   | 0   | 10   | 45   | 1      | 56    | 78.87%  | 55     | 85.94%   |
| Smithfield 270                 | Yes  | 57    | 58   | 1   | 3    | 43   | 0      | 47    | 81.03%  | 46     | 80.70%   |
| Swift Creek 530                | Yes  | 35    | 36   | 0   | 3    | 21   | 0      | 24    | 66.67%  | 24     | 68.57%   |
| Wake Forest 187                | Yes  | 275   | 276  | 2   | 27   | 181  | 0      | 210   | 76.09%  | 208    | 75.64%   |
| Wendell 148                    | Yes  | 108   | 112  | 4   | 12   | 66   | 0      | 82    | 73.21%  | 78     | 72.22%   |
| Zebulon 363                    | Yes  | 16    | 18   | 0   | 1    | 16   | 0      | 17    | 94.44%  | 17     | 106.25%  |
| <b>District Total</b>          |      | 4164  | 4227 | 125 | 421  | 2729 | 34     | 3309  | 78.29%  | 3150   | 75.65%   |

The next target is 85% on 2/9/2022. The last target was on 80% on 1/20/2022. The next renewal cutoff date is 2/9/2022 and the next renewal notice will be mailed to non-renewed members on 2/25/2022.

| Location                       | 2021 |       | 2022 |     |      |      |        |       |         |        |          |
|--------------------------------|------|-------|------|-----|------|------|--------|-------|---------|--------|----------|
|                                | CPR  | Achvd | Goal | New | PUFL | Trad | HQ Trf | Achvd | Achvd % | Retain | Retain % |
| <b>Division 3, District 12</b> |      |       |      |     |      |      |        |       |         |        |          |
| Altamahaw 357                  | Yes  | 20    | 21   | 1   | 0    | 14   | 0      | 15    | 71.43%  | 14     | 70.00%   |
| Burlington 63                  | Yes  | 316   | 317  | 5   | 18   | 228  | 2      | 253   | 79.81%  | 246    | 77.85%   |
| Chapel Hill 6                  | Yes  | 317   | 318  | 21  | 32   | 186  | 0      | 239   | 75.16%  | 218    | 68.77%   |
| Durham 7                       | Yes  | 292   | 293  | 15  | 20   | 166  | 1      | 202   | 68.94%  | 186    | 63.70%   |
| Durham 175                     | Yes  | 34    | 41   | 1   | 6    | 24   | 0      | 31    | 75.61%  | 30     | 88.24%   |
| Graham 549                     | Yes  | 25    | 30   | 0   | 1    | 17   | 0      | 18    | 61.02%  | 18     | 72.00%   |
| Haw River 427                  | Yes  | 47    | 49   | 2   | 1    | 36   | 0      | 39    | 79.59%  | 37     | 78.72%   |
| Lowes Grove 416                | Yes  | 54    | 55   | 0   | 9    | 37   | 2      | 48    | 87.27%  | 46     | 85.19%   |
| Mebane 95                      | Yes  | 117   | 118  | 3   | 10   | 84   | 1      | 98    | 83.05%  | 94     | 80.34%   |
| Prospect Hill 447              | Yes  | 48    | 49   | 0   | 1    | 35   | 1      | 37    | 75.51%  | 36     | 75.00%   |
| Schley 452                     | Yes  | 40    | 41   | 0   | 3    | 21   | 0      | 24    | 58.54%  | 24     | 60.00%   |
| Snow Camp 305                  | Yes  | 25    | 30   | 0   | 1    | 23   | 0      | 24    | 80.00%  | 24     | 96.00%   |
| Yanceyville 89                 | Yes  | 63    | 64   | 2   | 2    | 54   | 0      | 58    | 90.63%  | 56     | 88.89%   |
| Yanceyville 210                | Yes  | 56    | 57   | 2   | 3    | 27   | 0      | 32    | 56.14%  | 30     | 53.57%   |
| <b>District Total</b>          |      | 1454  | 1483 | 52  | 107  | 952  | 7      | 1118  | 75.41%  | 1059   | 72.83%   |
| <b>Division 3, District 13</b> |      |       |      |     |      |      |        |       |         |        |          |
| Angier 436                     | Yes  | 68    | 71   | 4   | 8    | 40   | 5      | 57    | 80.85%  | 48     | 70.59%   |
| Broadway 347                   | Yes  | 29    | 31   | 1   | 2    | 23   | 0      | 26    | 83.87%  | 25     | 86.21%   |
| Dunn 59                        | Yes  | 201   | 211  | 2   | 10   | 147  | 0      | 159   | 75.36%  | 157    | 78.11%   |
| Goldston 292                   | Yes  | 19    | 23   | 0   | 2    | 14   | 0      | 16    | 71.11%  | 16     | 84.21%   |
| Lillington 28                  | Yes  | 60    | 62   | 0   | 9    | 32   | 0      | 41    | 66.67%  | 41     | 68.33%   |
| Pittsboro 283                  | Yes  | 32    | 33   | 0   | 2    | 19   | 0      | 21    | 63.64%  | 21     | 65.63%   |
| <b>Sanford 237</b>             | Yes  | 2     |      | 0   | 1    | 0    | 0      | 1     |         | 1      | 50.00%   |
| Sanford 382                    | Yes  | 306   | 307  | 11  | 57   | 175  | 0      | 243   | 79.15%  | 232    | 75.82%   |
| Siler City 93                  | Yes  | 41    | 42   | 0   | 0    | 30   | 0      | 30    | 71.43%  | 30     | 73.17%   |
| Siler City 277                 | Yes  | 9     | 15   | 1   | 0    | 9    | 0      | 10    | 66.67%  | 9      | 100.00%  |
| <b>District Total</b>          |      | 767   | 794  | 19  | 91   | 489  | 5      | 604   | 76.12%  | 580    | 75.62%   |



The next target is 85% on 2/9/2022. The last target was on 80% on 1/20/2022. The next renewal cutoff date is 2/9/2022 and the next renewal notice will be mailed to non-renewed members on 2/25/2022.

| Location                       | 2021 |       | 2022 |     |      |      |        |       |         |        |          |
|--------------------------------|------|-------|------|-----|------|------|--------|-------|---------|--------|----------|
|                                | CPR  | Achvd | Goal | New | PUFL | Trad | HQ Trf | Achvd | Achvd % | Retain | Retain % |
| <b>Division 3, District 14</b> |      |       |      |     |      |      |        |       |         |        |          |
| Eden 254                       | Yes  | 72    | 73   | 0   | 4    | 49   | 0      | 53    | 72.60%  | 53     | 73.61%   |
| Greensboro 53                  | No   | 452   | 459  | 5   | 40   | 320  | 0      | 365   | 79.52%  | 360    | 79.65%   |
| Greensboro 267                 | Yes  | 41    | 42   | 2   | 3    | 24   | 0      | 29    | 69.05%  | 27     | 65.85%   |
| Greensboro 386                 | Yes  | 202   | 220  | 2   | 29   | 120  | 1      | 152   | 69.09%  | 149    | 73.76%   |
| Guilford College 83            | Yes  | 82    | 83   | 0   | 13   | 29   | 0      | 42    | 50.60%  | 42     | 51.22%   |
| High Point 87                  | Yes  | 284   | 285  | 8   | 24   | 205  | 1      | 238   | 83.51%  | 229    | 80.63%   |
| Madison 80                     | Yes  | 53    | 54   | 0   | 3    | 31   | 0      | 34    | 62.96%  | 34     | 64.15%   |
| Mayodan 534                    | Yes  | 112   | 113  | 2   | 6    | 80   | 6      | 94    | 83.19%  | 86     | 76.79%   |
| Reidsville 79                  | Yes  | 95    | 99   | 2   | 9    | 65   | 0      | 76    | 77.16%  | 74     | 77.89%   |
| Reidsville 199                 | Yes  | 15    | 17   | 1   | 2    | 11   | 0      | 14    | 84.85%  | 13     | 86.67%   |
| <b>District Total</b>          |      | 1408  | 1444 | 22  | 133  | 934  | 8      | 1097  | 75.97%  | 1067   | 75.78%   |
| <b>Division 3, District 15</b> |      |       |      |     |      |      |        |       |         |        |          |
| Asheboro 45                    | Yes  | 247   | 249  | 14  | 25   | 162  | 6      | 207   | 83.13%  | 187    | 75.71%   |
| Lexington 8                    | No   | 393   | 418  | 0   | 53   | 256  | 0      | 309   | 74.01%  | 309    | 78.63%   |
| Lexington 255                  | Yes  | 56    | 63   | 1   | 2    | 34   | 0      | 37    | 58.73%  | 36     | 64.29%   |
| Liberty 81                     | No   | 191   | 192  | 8   | 19   | 149  | 1      | 177   | 92.19%  | 168    | 87.96%   |
| Reeds 162                      | Yes  | 34    | 36   | 0   | 5    | 23   | 0      | 28    | 78.87%  | 28     | 82.35%   |
| Thomasville 284                | Yes  | 14    | 17   | 1   | 4    | 7    | 2      | 14    | 82.35%  | 11     | 78.57%   |
| <b>District Total</b>          |      | 935   | 974  | 24  | 108  | 631  | 9      | 772   | 79.26%  | 739    | 79.04%   |
| <b>Division Total</b>          |      | 8728  | 8921 | 242 | 860  | 5735 | 63     | 6900  | 77.35%  | 6595   | 75.56%   |

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| Location                       | 2021 |          | 2022 |          |          |          |          |          |         |          |                |
|--------------------------------|------|----------|------|----------|----------|----------|----------|----------|---------|----------|----------------|
|                                | CPR  | Achvd    | Goal | New      | PUFL     | Trad     | HQ Trf   | Achvd    | Achvd % | Retain   | Retain %       |
| <b>Division 4, District 16</b> |      |          |      |          |          |          |          |          |         |          |                |
| Aberdeen 72                    | No   | 99       | 100  | 3        | 13       | 67       | 0        | 83       | 83.00%  | 80       | 80.81%         |
| Carthage 12                    | Yes  | 175      | 176  | 4        | 9        | 112      | 1        | 126      | 71.59%  | 121      | 69.14%         |
| Ellerbe 73                     | No   |          |      | 17       | 0        | 1        | 0        | 18       |         | 1        |                |
| Hamlet 49                      | Yes  | 69       | 76   | 2        | 6        | 53       | 0        | 61       | 80.79%  | 59       | 85.51%         |
| Mt Gilead 92                   | Yes  | 28       | 30   | 0        | 1        | 21       | 0        | 22       | 73.33%  | 22       | 78.57%         |
| Pinehurst 350                  | Yes  | 101      | 102  | 0        | 16       | 70       | 1        | 87       | 85.29%  | 86       | 85.15%         |
| Raeford 20                     | Yes  | 59       | 66   | 0        | 15       | 25       | 0        | 40       | 60.61%  | 40       | 67.80%         |
| Rockingham 147                 | Yes  | 132      | 133  | 2        | 17       | 77       | 1        | 97       | 72.93%  | 94       | 71.21%         |
| Southern Pines 177             | Yes  | 65       | 66   | 5        | 7        | 46       | 0        | 58       | 87.88%  | 53       | 81.54%         |
| Troy 159                       | Yes  | 62       | 63   | 4        | 5        | 54       | 0        | 63       | 100.00% | 59       | 95.16%         |
| Troy 358                       | Yes  | 13       | 15   | 0        | 0        | 9        | 0        | 9        | 62.07%  | 9        | 69.23%         |
| Vass 296                       | Yes  | 105      | 106  | 4        | 16       | 61       | 0        | 81       | 76.42%  | 77       | 73.33%         |
| <b>West End 303</b>            | Yes  | <b>3</b> |      | <b>0</b> | <b>1</b> | <b>2</b> | <b>0</b> | <b>3</b> |         | <b>3</b> | <b>100.00%</b> |
| <b>District Total</b>          |      | 911      | 932  | 41       | 106      | 598      | 3        | 748      | 80.26%  | 704      | 77.28%         |
| <b>Division 4, District 17</b> |      |          |      |          |          |          |          |          |         |          |                |
| Albemarle 76                   | Yes  | 95       | 96   | 4        | 10       | 69       | 0        | 83       | 86.46%  | 79       | 83.16%         |
| Albemarle 520                  | Yes  | 96       | 97   | 1        | 3        | 74       | 0        | 78       | 80.41%  | 77       | 80.21%         |
| Concord 51                     | Yes  | 376      | 377  | 11       | 39       | 257      | 0        | 307      | 81.43%  | 296      | 78.72%         |
| Concord 172                    | Yes  | 12       | 15   | 0        | 2        | 6        | 0        | 8        | 53.33%  | 8        | 66.67%         |
| Harrisburg 523                 | Yes  | 57       | 62   | 2        | 3        | 43       | 0        | 48       | 78.05%  | 46       | 80.70%         |
| Indian Trail 458               | Yes  | 103      | 107  | 5        | 6        | 79       | 0        | 90       | 84.11%  | 85       | 82.52%         |
| Kannapolis 115                 | Yes  | 173      | 176  | 4        | 16       | 128      | 0        | 148      | 84.09%  | 144      | 83.24%         |
| Marshville 121                 | No   | 41       | 42   | 1        | 3        | 30       | 0        | 34       | 80.95%  | 33       | 80.49%         |
| Marshville 446                 | Yes  | 28       | 29   | 1        | 1        | 14       | 0        | 16       | 55.17%  | 15       | 53.57%         |
| Midland 433                    | Yes  | 80       | 81   | 1        | 4        | 62       | 0        | 67       | 82.72%  | 66       | 82.50%         |
| Monroe 27                      | Yes  | 145      | 146  | 3        | 18       | 106      | 0        | 127      | 86.99%  | 124      | 85.52%         |
| Monroe 212                     | Yes  | 20       | 22   | 0        | 3        | 16       | 0        | 19       | 88.37%  | 19       | 95.00%         |
| Mt Pleasant 301                | Yes  | 25       | 26   | 0        | 6        | 12       | 0        | 18       | 69.23%  | 18       | 72.00%         |
| New Salem 440                  | Yes  | 72       | 82   | 0        | 3        | 62       | 0        | 65       | 79.27%  | 65       | 90.28%         |
| Unionville 535                 | Yes  | 168      | 169  | 8        | 5        | 133      | 0        | 146      | 86.39%  | 138      | 82.14%         |
| Waxhaw 208                     | Yes  | 189      | 190  | 5        | 21       | 137      | 0        | 163      | 85.79%  | 158      | 83.60%         |
| Wingate 431                    | Yes  | 27       | 28   | 1        | 0        | 29       | 0        | 30       | 107.14% | 29       | 107.41%        |
| <b>District Total</b>          |      | 1707     | 1744 | 47       | 143      | 1257     | 0        | 1447     | 82.97%  | 1400     | 82.02%         |

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| Location                       | 2021 |       | 2022 |     |      |      |        |       |         |        |          |
|--------------------------------|------|-------|------|-----|------|------|--------|-------|---------|--------|----------|
|                                | CPR  | Achvd | Goal | New | PUFL | Trad | HQ Trf | Achvd | Achvd % | Retain | Retain % |
| <b>Division 4, District 18</b> |      |       |      |     |      |      |        |       |         |        |          |
| Clemmons 119                   | Yes  | 70    | 71   | 0   | 9    | 39   | 0      | 48    | 67.61%  | 48     | 68.57%   |
| East Bend 336                  | Yes  | 310   | 311  | 1   | 9    | 254  | 0      | 264   | 84.89%  | 263    | 84.84%   |
| Kernersville 36                | Yes  | 197   | 198  | 4   | 17   | 128  | 7      | 156   | 78.79%  | 145    | 73.60%   |
| King 290                       | Yes  | 374   | 396  | 9   | 25   | 279  | 4      | 317   | 80.05%  | 304    | 81.28%   |
| Lewisville 522                 | Yes  | 192   | 193  | 12  | 20   | 124  | 1      | 157   | 81.35%  | 144    | 75.00%   |
| Mount Airy 123                 | Yes  | 142   | 146  | 7   | 18   | 95   | 0      | 120   | 82.47%  | 113    | 79.58%   |
| Pilot Mountain 142             | Yes  | 16    | 18   | 0   | 2    | 5    | 0      | 7     | 38.89%  | 7      | 43.75%   |
| Sandy Ridge 140                | Yes  | 24    | 25   | 0   | 0    | 16   | 0      | 16    | 64.00%  | 16     | 66.67%   |
| Sparta 542                     | Yes  | 48    | 50   | 0   | 2    | 39   | 1      | 42    | 84.85%  | 41     | 85.42%   |
| Winston-Salem 55               | Yes  | 411   | 412  | 22  | 34   | 234  | 0      | 290   | 70.47%  | 268    | 65.21%   |
| Winston-Salem 128              | Yes  | 49    | 50   | 0   | 4    | 31   | 0      | 35    | 70.00%  | 35     | 71.43%   |
| Winston-Salem 220              | Yes  | 30    | 40   | 1   | 12   | 8    | 0      | 21    | 53.16%  | 20     | 66.67%   |
| Winston-Salem 453              | Yes  | 18    | 19   | 0   | 1    | 14   | 0      | 15    | 78.95%  | 15     | 83.33%   |
| Yadkinville 505                | Yes  | 48    | 50   | 2   | 4    | 35   | 0      | 41    | 82.00%  | 39     | 81.25%   |
| <b>District Total</b>          |      | 1929  | 1977 | 58  | 157  | 1301 | 13     | 1529  | 77.34%  | 1458   | 75.58%   |
| <b>Division 4, District 19</b> |      |       |      |     |      |      |        |       |         |        |          |
| China Grove 185                | Yes  | 58    | 60   | 0   | 5    | 38   | 0      | 43    | 71.67%  | 43     | 74.14%   |
| Cooleemee 54                   | Yes  | 42    | 43   | 3   | 1    | 24   | 0      | 28    | 65.12%  | 25     | 59.52%   |
| Faith 327                      | Yes  | 138   | 142  | 7   | 9    | 107  | 0      | 123   | 86.62%  | 116    | 84.06%   |
| Harmony 113                    | Yes  | 94    | 98   | 3   | 8    | 77   | 0      | 88    | 89.80%  | 85     | 90.43%   |
| Landis 146                     | Yes  | 40    | 44   | 2   | 0    | 23   | 0      | 25    | 57.47%  | 23     | 57.50%   |
| Mocksville 174                 | Yes  | 45    | 46   | 0   | 4    | 23   | 0      | 27    | 58.70%  | 27     | 60.00%   |
| Mooresville 66                 | Yes  | 115   | 116  | 1   | 9    | 70   | 0      | 80    | 68.97%  | 79     | 68.70%   |
| Rockwell 112                   | Yes  | 57    | 63   | 0   | 7    | 32   | 0      | 39    | 61.90%  | 39     | 68.42%   |
| Salisbury 14                   | Yes  | 95    | 96   | 11  | 6    | 64   | 0      | 81    | 84.38%  | 70     | 73.68%   |
| Salisbury 106                  | Yes  | 136   | 137  | 4   | 14   | 81   | 0      | 99    | 72.26%  | 95     | 69.85%   |
| Salisbury 107                  | Yes  | 106   | 122  | 2   | 10   | 79   | 0      | 91    | 74.59%  | 89     | 83.96%   |
| Salisbury 342                  | Yes  | 364   | 372  | 8   | 50   | 242  | 11     | 311   | 83.71%  | 292    | 80.22%   |
| Statesville 65                 | Yes  | 215   | 219  | 6   | 17   | 147  | 1      | 171   | 78.08%  | 164    | 76.28%   |
| Statesville 217                | Yes  | 51    | 57   | 3   | 5    | 42   | 0      | 50    | 88.50%  | 47     | 92.16%   |
| Troutman 401                   | Yes  | 57    | 58   | 2   | 2    | 45   | 1      | 50    | 86.21%  | 47     | 82.46%   |
| <b>District Total</b>          |      | 1613  | 1672 | 52  | 147  | 1094 | 13     | 1306  | 78.13%  | 1241   | 76.94%   |

The next target is 85% on 2/9/2022. The last target was on 80% on 1/20/2022. The next renewal cutoff date is 2/9/2022 and the next renewal notice will be mailed to non-renewed members on 2/25/2022.

| Location                       | 2021 |       | 2022 |     |      |      |        |       |         |        |          |
|--------------------------------|------|-------|------|-----|------|------|--------|-------|---------|--------|----------|
|                                | CPR  | Achvd | Goal | New | PUFL | Trad | HQ Trf | Achvd | Achvd % | Retain | Retain % |
| <b>Division 4, District 20</b> |      |       |      |     |      |      |        |       |         |        |          |
| Charlotte 9                    | Yes  | 120   | 121  | 0   | 8    | 79   | 0      | 87    | 71.90%  | 87     | 72.50%   |
| Charlotte 221                  | Yes  | 86    | 87   | 0   | 10   | 51   | 0      | 61    | 70.11%  | 61     | 70.93%   |
| Charlotte 262                  | Yes  | 261   | 262  | 43  | 32   | 178  | 0      | 253   | 96.56%  | 210    | 80.46%   |
| Charlotte 345                  | Yes  | 43    | 44   | 0   | 5    | 16   | 0      | 21    | 47.73%  | 21     | 48.84%   |
| Charlotte 380                  | Yes  | 61    | 84   | 0   | 23   | 11   | 0      | 34    | 40.72%  | 34     | 55.74%   |
| Charlotte 400                  | Yes  | 63    | 64   | 5   | 6    | 41   | 0      | 52    | 81.25%  | 47     | 74.60%   |
| Cornelius 86                   | Yes  | 124   | 125  | 0   | 9    | 97   | 1      | 107   | 85.60%  | 106    | 85.48%   |
| Huntersville 321               | Yes  | 187   | 188  | 15  | 15   | 134  | 2      | 166   | 88.30%  | 149    | 79.68%   |
| Matthews 235                   | Yes  | 290   | 291  | 4   | 13   | 195  | 1      | 213   | 73.20%  | 208    | 71.72%   |
| Mint Hill 555                  | Yes  | 109   | 110  | 3   | 10   | 66   | 0      | 79    | 71.82%  | 76     | 69.72%   |
| Newell 287                     | Yes  | 32    | 33   | 1   | 7    | 20   | 0      | 28    | 84.85%  | 27     | 84.38%   |
| Paw Creek 353                  | No   | 295   | 297  | 2   | 38   | 181  | 0      | 221   | 74.54%  | 219    | 74.24%   |
| Pineville 337                  | Yes  | 76    | 77   | 0   | 5    | 37   | 0      | 42    | 54.55%  | 42     | 55.26%   |
| <b>District Total</b>          |      | 1747  | 1782 | 73  | 181  | 1106 | 4      | 1364  | 76.54%  | 1287   | 73.67%   |
| <b>Division Total</b>          |      | 7907  | 8107 | 271 | 734  | 5356 | 33     | 6394  | 78.87%  | 6090   | 77.02%   |

The next target is 85% on 2/9/2022. The last target was on 80% on 1/20/2022. The next renewal cutoff date is 2/9/2022 and the next renewal notice will be mailed to non-renewed members on 2/25/2022.

| Location                       | 2021 |       |      | 2022 |      |      |        |       |         |        |          |
|--------------------------------|------|-------|------|------|------|------|--------|-------|---------|--------|----------|
|                                | CPR  | Achvd | Goal | New  | PUFL | Trad | HQ Trf | Achvd | Achvd % | Retain | Retain % |
| <b>Division 5, District 21</b> |      |       |      |      |      |      |        |       |         |        |          |
| Blowing Rock 256               | Yes  | 7     | 15   | 0    | 2    | 2    | 0      | 4     | 26.67%  | 4      | 57.14%   |
| Boone 130                      | Yes  | 179   | 180  | 1    | 20   | 126  | 8      | 155   | 86.11%  | 146    | 81.56%   |
| Glen Alpine 395                | Yes  | 15    | 16   | 0    | 3    | 12   | 0      | 15    | 93.75%  | 15     | 100.00%  |
| Granite Falls 209              | Yes  | 53    | 60   | 0    | 4    | 37   | 0      | 41    | 68.33%  | 41     | 77.36%   |
| Hudson 392                     | Yes  | 104   | 105  | 7    | 9    | 89   | 0      | 105   | 100.00% | 98     | 94.23%   |
| Lansing 275                    | Yes  | 98    | 104  | 0    | 4    | 68   | 0      | 72    | 69.57%  | 72     | 73.47%   |
| Lenoir 29                      | Yes  | 216   | 217  | 17   | 14   | 161  | 1      | 193   | 88.94%  | 175    | 81.02%   |
| Morganton 21                   | Yes  | 42    | 43   | 0    | 3    | 25   | 0      | 28    | 65.12%  | 28     | 66.67%   |
| Morganton 322                  | Yes  | 20    | 22   | 0    | 2    | 16   | 0      | 18    | 81.82%  | 18     | 90.00%   |
| Morganton 506                  | Yes  | 16    | 17   | 0    | 1    | 10   | 0      | 11    | 64.71%  | 11     | 68.75%   |
| N Wilksboro 31                 | Yes  | 114   | 115  | 3    | 14   | 71   | 0      | 88    | 76.52%  | 85     | 74.56%   |
| Taylorsville 170               | Yes  | 53    | 56   | 3    | 2    | 36   | 0      | 41    | 73.21%  | 38     | 71.70%   |
| Valdese 234                    | Yes  | 155   | 166  | 17   | 12   | 108  | 0      | 137   | 82.78%  | 120    | 77.42%   |
| <b>District Total</b>          |      | 1072  | 1115 | 48   | 90   | 761  | 9      | 908   | 81.43%  | 851    | 79.38%   |
| <b>Division 5, District 22</b> |      |       |      |      |      |      |        |       |         |        |          |
| Belmont 144                    | Yes  | 200   | 220  | 1    | 7    | 149  | 2      | 159   | 72.44%  | 156    | 78.00%   |
| Belmont 180                    | Yes  | 19    | 27   | 3    | 1    | 16   | 0      | 20    | 75.47%  | 17     | 89.47%   |
| Bessemer City 243              | Yes  | 99    | 111  | 3    | 13   | 57   | 0      | 73    | 65.77%  | 70     | 70.71%   |
| Cherryville 100                | Yes  | 178   | 179  | 1    | 9    | 112  | 0      | 122   | 68.16%  | 121    | 67.98%   |
| Denver 455                     | Yes  | 57    | 58   | 0    | 6    | 35   | 0      | 41    | 70.69%  | 41     | 71.93%   |
| Gastonia 23                    | Yes  | 297   | 298  | 0    | 28   | 187  | 1      | 216   | 72.48%  | 215    | 72.39%   |
| Hickory 48                     | Yes  | 784   | 815  | 17   | 70   | 582  | 1      | 670   | 82.26%  | 652    | 83.16%   |
| Hickory 544                    | Yes  | 150   | 178  | 11   | 6    | 105  | 1      | 123   | 69.10%  | 111    | 74.00%   |
| Lincolnton 30                  | Yes  | 263   | 278  | 12   | 16   | 174  | 1      | 203   | 73.15%  | 190    | 72.24%   |
| Maiden 240                     | Yes  | 51    | 69   | 0    | 5    | 36   | 0      | 41    | 59.85%  | 41     | 80.39%   |
| Newton 16                      | Yes  | 424   | 463  | 1    | 37   | 253  | 0      | 291   | 62.85%  | 290    | 68.40%   |
| Stanley 266                    | Yes  | 100   | 104  | 1    | 9    | 65   | 0      | 75    | 72.46%  | 74     | 74.00%   |
| <b>District Total</b>          |      | 2622  | 2797 | 50   | 207  | 1771 | 6      | 2034  | 72.72%  | 1978   | 75.44%   |
| <b>Division 5, District 23</b> |      |       |      |      |      |      |        |       |         |        |          |
| Chimney Rock 437               | Yes  | 22    | 23   | 0    | 2    | 18   | 0      | 20    | 86.96%  | 20     | 90.91%   |
| Fallston 527                   | Yes  | 34    | 37   | 2    | 3    | 21   | 3      | 29    | 79.45%  | 24     | 70.59%   |
| Forest City 74                 | Yes  | 122   | 133  | 1    | 9    | 96   | 12     | 118   | 88.72%  | 105    | 86.07%   |
| Henrietta 423                  | Yes  | 80    | 81   | 0    | 3    | 55   | 1      | 59    | 72.84%  | 58     | 72.50%   |
| Kings Mountain 155             | Yes  | 170   | 171  | 6    | 15   | 104  | 1      | 126   | 73.68%  | 119    | 70.00%   |
| Shelby 82                      | Yes  | 269   | 289  | 5    | 18   | 186  | 3      | 212   | 73.48%  | 204    | 75.84%   |
| <b>District Total</b>          |      | 697   | 733  | 14   | 50   | 480  | 20     | 564   | 76.94%  | 530    | 76.04%   |

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| Location                       | 2021 |       | 2022 |     |      |      |        |       |         |        |          |
|--------------------------------|------|-------|------|-----|------|------|--------|-------|---------|--------|----------|
|                                | CPR  | Achvd | Goal | New | PUFL | Trad | HQ Trf | Achvd | Achvd % | Retain | Retain % |
| <b>Division 5, District 24</b> |      |       |      |     |      |      |        |       |         |        |          |
| Asheville 2                    | Yes  | 95    | 108  | 1   | 13   | 87   | 0      | 101   | 93.52%  | 100    | 105.26%  |
| Asheville 70                   | Yes  | 321   | 322  | 11  | 25   | 203  | 2      | 241   | 74.84%  | 228    | 71.03%   |
| Asheville 526                  | Yes  | 10    | 18   | 2   | 0    | 12   | 0      | 14    | 80.00%  | 12     | 120.00%  |
| Burnsville 122                 | Yes  | 94    | 99   | 1   | 7    | 55   | 0      | 63    | 63.64%  | 62     | 65.96%   |
| Hendersonville 77              | Yes  | 587   | 611  | 34  | 55   | 432  | 3      | 524   | 85.83%  | 487    | 82.96%   |
| Marion 56                      | Yes  | 187   | 187  | 0   | 15   | 117  | 8      | 140   | 74.87%  | 132    | 70.59%   |
| Marshall 317                   | Yes  | 31    | 36   | 1   | 2    | 36   | 0      | 39    | 108.33% | 38     | 122.58%  |
| Tryon 250                      | Yes  | 85    | 97   | 1   | 11   | 53   | 0      | 65    | 67.36%  | 64     | 75.29%   |
| <b>District Total</b>          |      | 1410  | 1477 | 51  | 128  | 995  | 13     | 1187  | 80.39%  | 1123   | 79.65%   |
| <b>Division 5, District 25</b> |      |       |      |     |      |      |        |       |         |        |          |
| Brevard 88                     | Yes  | 215   | 216  | 8   | 18   | 155  | 0      | 181   | 83.80%  | 173    | 80.47%   |
| Canton 61                      | Yes  | 78    | 79   | 0   | 7    | 36   | 0      | 43    | 54.43%  | 43     | 55.13%   |
| Cherokee 143                   | Yes  | 84    | 85   | 11  | 9    | 63   | 0      | 83    | 97.65%  | 72     | 85.71%   |
| Franklin 108                   | Yes  | 408   | 427  | 16  | 48   | 275  | 9      | 348   | 81.59%  | 323    | 79.17%   |
| Hayesville 532                 | Yes  | 218   | 219  | 3   | 17   | 173  | 0      | 193   | 88.13%  | 190    | 87.16%   |
| Highlands 370                  | Yes  | 55    | 56   | 5   | 3    | 47   | 0      | 55    | 98.21%  | 50     | 90.91%   |
| Murphy 96                      | Yes  | 154   | 155  | 6   | 7    | 103  | 0      | 116   | 74.84%  | 110    | 71.43%   |
| Robbinsville 192               | Yes  | 47    | 48   | 7   | 6    | 26   | 0      | 39    | 81.25%  | 32     | 68.09%   |
| Sylva 104                      | Yes  | 160   | 161  | 3   | 8    | 115  | 0      | 126   | 78.26%  | 123    | 76.88%   |
| Waynesville 47                 | Yes  | 303   | 307  | 10  | 21   | 209  | 1      | 241   | 78.63%  | 230    | 75.91%   |
| <b>District Total</b>          |      | 1722  | 1752 | 69  | 144  | 1202 | 10     | 1425  | 81.34%  | 1346   | 78.16%   |
| <b>Division Total</b>          |      | 7523  | 7874 | 232 | 619  | 5209 | 58     | 6118  | 77.70%  | 5828   | 77.47%   |