



*NC Team One*



### DEPARTMENT MEMBERSHIP SUMMARY REPORT

DATE OF REPORT: 11/2/2022

NEXT TARGET DATE: 11/8/2022

TARGET %:

65

| LOCATION    | CURRENT YEAR DEPT MEMBERSHIP |        |        |        | MBRS NEEDED |
|-------------|------------------------------|--------|--------|--------|-------------|
|             | PR YR MBRS                   | GOAL   | ACHVD  | %      |             |
| TRAD TOTAL  | 33,659                       | 34,944 | 21,248 | 60.81  | 13,696      |
| 1981 HDQTRS | 633                          | 396    | 451    | 113.89 | -55         |
| DEPT TOTAL  | 34,292                       | 35,340 | 21,699 | 61.40  | 13,641      |

| DISTRICT AND DIVISION STANDINGS |                       |        |      |        |
|---------------------------------|-----------------------|--------|------|--------|
| DEPT                            | DEPARTMENT MEMBERSHIP |        |      |        |
| STANDING                        | DIV                   | DIV %  | DIST | DIST % |
| 1                               | 1                     | 63.89% | 2    | 73.84% |
| 2                               | 5                     | 60.74% | 5    | 71.36% |
| 3                               | 4                     | 60.70% | 21   | 66.38% |
| 4                               | 3                     | 60.66% | 4    | 65.84% |
| 5                               | 2                     | 59.66% | 3    | 65.82% |
| 6                               |                       |        | 9    | 65.55% |
| 7                               |                       |        | 15   | 65.12% |
| 8                               |                       |        | 10   | 64.14% |
| 9                               |                       |        | 20   | 63.16% |
| 10                              |                       |        | 19   | 62.01% |
| 11                              |                       |        | 11   | 61.77% |
| 12                              |                       |        | 16   | 61.55% |
| 13                              |                       |        | 22   | 61.48% |
| 14                              |                       |        | 24   | 60.79% |
| 15                              |                       |        | 23   | 60.74% |
| 16                              |                       |        | 17   | 60.68% |
| 17                              |                       |        | 6    | 60.16% |
| 18                              |                       |        | 12   | 58.81% |
| 19                              |                       |        | 14   | 58.47% |
| 20                              |                       |        | 18   | 57.00% |
| 21                              |                       |        | 7    | 56.86% |
| 22                              |                       |        | 13   | 56.53% |
| 23                              |                       |        | 25   | 56.14% |
| 24                              |                       |        | 1    | 52.25% |
| 25                              |                       |        | 8    | 49.15% |

Green Lettering - Has Met/Surpassed Next Goal

Black Lettering - Has Met Previous Goal/Has Not Met Next Goal

Red Lettering - Has Not Met Previous Goal

The next target is 65% on 11/8/2022. The last target was 55% on 10/12/2022. The next renewal cutoff date is 12/9/2022 and the next renewal notice will be mailed to non-renewed members on 11/11/2022.

| Location              | 2022        | 2023        |           |            |            |          |            |               |            |               |
|-----------------------|-------------|-------------|-----------|------------|------------|----------|------------|---------------|------------|---------------|
|                       | Achvd       | Goal        | New       | PUFL       | Trad       | HQ Trf   | Achvd      | Achvd %       | Retain     | Retain %      |
| <b>Div 1, Dist 1</b>  |             |             |           |            |            |          |            |               |            |               |
| Ahoskie 102           | 144         | 153         | 0         | 18         | 17         | 0        | 35         | 22.88%        | 35         | 24.31%        |
| Coinjock 288          | 189         | 194         | 4         | 12         | 97         | 1        | 114        | 58.76%        | 109        | 57.67%        |
| Columbia 182          | 48          | 51          | 0         | 0          | 27         | 0        | 27         | 52.94%        | 27         | 56.25%        |
| Edenton 40            | 284         | 286         | 11        | 27         | 123        | 0        | 161        | 56.29%        | 150        | 52.82%        |
| Elizabeth City 84     | 96          | 102         | 0         | 12         | 47         | 0        | 59         | 57.84%        | 59         | 61.46%        |
| Elizabeth City 223    | 96          | 100         | 2         | 1          | 40         | 0        | 43         | 43.00%        | 41         | 42.71%        |
| Hertford 126          | 124         | 126         | 4         | 8          | 65         | 1        | 78         | 61.90%        | 73         | 58.87%        |
| Hertford 362          | 40          | 40          | 0         | 3          | 18         | 0        | 21         | 52.50%        | 21         | 52.50%        |
| Manteo 26             | 122         | 125         | 0         | 17         | 57         | 0        | 74         | 59.20%        | 74         | 60.66%        |
| Moyock 531            | 41          | 46          | 0         | 6          | 21         | 0        | 27         | 58.70%        | 27         | 65.85%        |
| <b>District Total</b> | <b>1184</b> | <b>1223</b> | <b>21</b> | <b>104</b> | <b>512</b> | <b>2</b> | <b>639</b> | <b>52.25%</b> | <b>616</b> | <b>52.03%</b> |

| <b>Div 1, Dist 2</b>  |            |            |           |           |            |          |            |               |            |               |
|-----------------------|------------|------------|-----------|-----------|------------|----------|------------|---------------|------------|---------------|
| Creswell 391          | 31         | 32         | 0         | 1         | 25         | 0        | 26         | 81.25%        | 26         | 83.87%        |
| Enfield 325           | 10         | 15         | 8         | 2         | 10         | 0        | 20         | 133.33%       | 12         | 120.00%       |
| Hamilton 131          | 54         | 56         | 7         | 6         | 38         | 0        | 51         | 91.07%        | 44         | 81.48%        |
| Littleton 308         | 53         | 54         | 1         | 2         | 29         | 1        | 33         | 61.11%        | 31         | 58.49%        |
| Littleton 425         | 61         | 63         | 5         | 8         | 29         | 0        | 42         | 66.67%        | 37         | 60.66%        |
| Plymouth 164          | 60         | 61         | 0         | 6         | 34         | 0        | 40         | 65.57%        | 40         | 66.67%        |
| Rich Square 111       | 21         | 22         | 0         | 0         | 10         | 0        | 10         | 45.45%        | 10         | 47.62%        |
| Roanoke Rapids 38     | 131        | 132        | 9         | 8         | 75         | 0        | 92         | 69.70%        | 83         | 63.36%        |
| Scotland Neck 34      | 16         | 17         | 1         | 1         | 12         | 0        | 14         | 82.35%        | 13         | 81.25%        |
| Windsor 37            | 20         | 22         | 0         | 0         | 22         | 0        | 22         | 100.00%       | 22         | 110.00%       |
| <b>District Total</b> | <b>457</b> | <b>474</b> | <b>31</b> | <b>34</b> | <b>284</b> | <b>1</b> | <b>350</b> | <b>73.84%</b> | <b>318</b> | <b>69.58%</b> |

| <b>Div 1, Dist 3</b>  |            |            |           |           |            |          |            |               |            |               |
|-----------------------|------------|------------|-----------|-----------|------------|----------|------------|---------------|------------|---------------|
| Ayden 289             | 25         | 27         | 0         | 7         | 9          | 0        | 16         | 59.26%        | 16         | 64.00%        |
| Belhaven 249          | 39         | 42         | 0         | 1         | 22         | 0        | 23         | 54.76%        | 23         | 58.97%        |
| Farmville 151         | 20         | 22         | 0         | 5         | 8          | 0        | 13         | 59.09%        | 13         | 65.00%        |
| Farmville 372         | 5          | 15         | 0         | 2         | 1          | 0        | 3          | 20.00%        | 3          | 60.00%        |
| Greenville 39         | 313        | 324        | 6         | 45        | 149        | 2        | 202        | 62.35%        | 194        | 61.98%        |
| Greenville 160        | 21         | 22         | 3         | 1         | 19         | 0        | 23         | 104.55%       | 20         | 95.24%        |
| Swan Quarter 226      | 17         | 18         | 1         | 0         | 11         | 0        | 12         | 66.67%        | 11         | 64.71%        |
| Washington 15         | 125        | 128        | 1         | 11        | 91         | 0        | 103        | 80.47%        | 102        | 81.60%        |
| Washington 263        | 34         | 34         | 2         | 4         | 15         | 0        | 21         | 61.76%        | 19         | 55.88%        |
| <b>District Total</b> | <b>599</b> | <b>632</b> | <b>13</b> | <b>76</b> | <b>325</b> | <b>2</b> | <b>416</b> | <b>65.82%</b> | <b>401</b> | <b>66.94%</b> |

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| Location              | 2022  |      | 2023 |      |      |        |       |         |        |          |
|-----------------------|-------|------|------|------|------|--------|-------|---------|--------|----------|
|                       | Achvd | Goal | New  | PUFL | Trad | HQ Trf | Achvd | Achvd % | Retain | Retain % |
| <b>Div 1, Dist 4</b>  |       |      |      |      |      |        |       |         |        |          |
| Elm City 153          | 38    | 41   | 1    | 3    | 23   | 0      | 27    | 65.85%  | 26     | 68.42%   |
| Middlesex 278         | 37    | 40   | 0    | 0    | 24   | 0      | 24    | 60.00%  | 24     | 64.86%   |
| Nashville 110         | 159   | 162  | 9    | 9    | 101  | 1      | 120   | 74.07%  | 110    | 69.18%   |
| Nashville 293         | 68    | 70   | 2    | 4    | 44   | 0      | 50    | 71.43%  | 48     | 70.59%   |
| Rocky Mount 58        | 184   | 196  | 7    | 13   | 96   | 0      | 116   | 59.18%  | 109    | 59.24%   |
| Spring Hope 91        | 18    | 19   | 0    | 0    | 0    | 0      | 0     | 0.00%   | 0      | 0.00%    |
| Spring Hope 396       | 21    | 22   | 6    | 1    | 18   | 0      | 25    | 113.64% | 19     | 90.48%   |
| Stantonsburg 245      | 11    | 15   | 0    | 0    | 8    | 0      | 8     | 53.33%  | 8      | 72.73%   |
| Tarboro 19            | 106   | 113  | 2    | 16   | 56   | 0      | 74    | 65.49%  | 72     | 67.92%   |
| Wilson 13             | 189   | 195  | 0    | 22   | 100  | 0      | 122   | 62.56%  | 122    | 64.55%   |
| Wilson 17             | 76    | 77   | 1    | 6    | 40   | 0      | 47    | 61.04%  | 46     | 60.53%   |
| <b>District Total</b> | 907   | 950  | 28   | 74   | 510  | 1      | 613   | 64.53%  | 584    | 64.39%   |
| <b>Div 1, Dist 5</b>  |       |      |      |      |      |        |       |         |        |          |
| Creedmoor 161         | 44    | 46   | 0    | 3    | 31   | 0      | 34    | 73.91%  | 34     | 77.27%   |
| Franklinton 52        | 220   | 227  | 2    | 11   | 126  | 0      | 139   | 61.23%  | 137    | 62.27%   |
| Henderson 60          | 144   | 145  | 3    | 5    | 137  | 0      | 145   | 100.00% | 142    | 98.61%   |
| Louisburg 105         | 101   | 102  | 0    | 6    | 57   | 0      | 63    | 61.76%  | 63     | 62.38%   |
| Louisburg 228         | 21    | 22   | 1    | 0    | 16   | 0      | 17    | 77.27%  | 16     | 76.19%   |
| Oxford 90             | 67    | 68   | 1    | 10   | 30   | 0      | 41    | 60.29%  | 40     | 59.70%   |
| Roxboro 138           | 223   | 224  | 7    | 15   | 137  | 0      | 159   | 70.98%  | 152    | 68.16%   |
| Warrenton 547         | 31    | 32   | 3    | 0    | 17   | 0      | 20    | 62.50%  | 17     | 54.84%   |
| <b>District Total</b> | 851   | 866  | 17   | 50   | 551  | 0      | 618   | 71.36%  | 601    | 70.62%   |
| <b>Division Total</b> | 3998  | 4145 | 110  | 338  | 2182 | 6      | 2636  | 63.59%  | 2520   | 63.03%   |

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| Location              | 2022        | 2023        |           |            |            |          |            |               |            |               |
|-----------------------|-------------|-------------|-----------|------------|------------|----------|------------|---------------|------------|---------------|
|                       | Achvd       | Goal        | New       | PUFL       | Trad       | HQ Trf   | Achvd      | Achvd %       | Retain     | Retain %      |
| <b>Div 2, Dist 6</b>  |             |             |           |            |            |          |            |               |            |               |
| Beaufort 99           | 75          | 81          | 1         | 9          | 44         | 0        | 54         | 66.67%        | 53         | 70.67%        |
| Jacksonville 265      | 383         | 391         | 21        | 48         | 170        | 2        | 241        | 61.64%        | 218        | 56.92%        |
| Morehead City 46      | 177         | 186         | 3         | 34         | 71         | 0        | 108        | 58.06%        | 105        | 59.32%        |
| New Bern 24           | 202         | 211         | 1         | 39         | 80         | 0        | 120        | 56.87%        | 119        | 58.91%        |
| New Bern 539          | 237         | 238         | 6         | 27         | 109        | 1        | 143        | 60.08%        | 136        | 57.38%        |
| Newport 203           | 127         | 131         | 0         | 13         | 66         | 0        | 79         | 60.31%        | 79         | 62.20%        |
| Pollocksville 64      | 56          | 64          | 1         | 7          | 31         | 0        | 39         | 60.94%        | 38         | 67.86%        |
| Swansboro 78          | 131         | 139         | 3         | 17         | 64         | 0        | 84         | 60.43%        | 81         | 61.83%        |
| Trenton 154           | 44          | 45          | 0         | 0          | 26         | 0        | 26         | 57.78%        | 26         | 59.09%        |
| <b>District Total</b> | <b>1432</b> | <b>1486</b> | <b>36</b> | <b>194</b> | <b>661</b> | <b>3</b> | <b>894</b> | <b>60.16%</b> | <b>855</b> | <b>59.71%</b> |

| <b>Div 2, Dist 7</b>  |             |             |           |            |            |          |            |               |            |               |
|-----------------------|-------------|-------------|-----------|------------|------------|----------|------------|---------------|------------|---------------|
| Albertson 379         | 72          | 75          | 1         | 5          | 45         | 0        | 51         | 68.00%        | 50         | 69.44%        |
| Beulaville 511        | 54          | 55          | 0         | 2          | 2          | 0        | 4          | 7.27%         | 4          | 7.41%         |
| Falling Creek 504     | 21          | 25          | 0         | 3          | 2          | 0        | 5          | 20.00%        | 5          | 23.81%        |
| Fremont 184           | 16          | 18          | 0         | 0          | 11         | 0        | 11         | 61.11%        | 11         | 68.75%        |
| Goldsboro 11          | 370         | 371         | 13        | 42         | 142        | 0        | 197        | 53.10%        | 184        | 49.73%        |
| Goldsboro 215         | 85          | 92          | 1         | 10         | 40         | 0        | 51         | 55.43%        | 50         | 58.82%        |
| Kenansville 329       | 20          | 21          | 0         | 0          | 20         | 0        | 20         | 95.24%        | 20         | 100.00%       |
| Kinston 43            | 120         | 126         | 5         | 10         | 65         | 0        | 80         | 63.49%        | 75         | 62.50%        |
| Kinston 219           | 71          | 72          | 4         | 3          | 36         | 0        | 43         | 59.72%        | 39         | 54.93%        |
| LaGrange 546          | 15          | 17          | 0         | 0          | 17         | 0        | 17         | 100.00%       | 17         | 113.33%       |
| Mount Olive 103       | 77          | 78          | 1         | 7          | 36         | 0        | 44         | 56.41%        | 43         | 55.84%        |
| Pikeville 541         | 45          | 45          | 1         | 6          | 18         | 0        | 25         | 55.56%        | 24         | 53.33%        |
| Snow Hill 94          | 117         | 121         | 2         | 9          | 57         | 0        | 68         | 56.20%        | 66         | 56.41%        |
| Snow Hill 536         | 33          | 36          | 1         | 1          | 24         | 0        | 26         | 72.22%        | 25         | 75.76%        |
| Wallace 156           | 60          | 63          | 0         | 3          | 39         | 0        | 42         | 66.67%        | 42         | 70.00%        |
| Walstonburg 332       | 27          | 30          | 0         | 1          | 21         | 0        | 22         | 73.33%        | 22         | 81.48%        |
| Warsaw 127            | 29          | 30          | 1         | 3          | 15         | 0        | 19         | 63.33%        | 18         | 62.07%        |
| <b>District Total</b> | <b>1232</b> | <b>1275</b> | <b>30</b> | <b>105</b> | <b>590</b> | <b>0</b> | <b>725</b> | <b>56.86%</b> | <b>695</b> | <b>56.41%</b> |

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| Location              | 2022        |             | 2023      |            |            |          |            |               |            |               |
|-----------------------|-------------|-------------|-----------|------------|------------|----------|------------|---------------|------------|---------------|
|                       | Achvd       | Goal        | New       | PUFL       | Trad       | HQ Trf   | Achvd      | Achvd %       | Retain     | Retain %      |
| <b>Div 2, Dist 8</b>  |             |             |           |            |            |          |            |               |            |               |
| Clinton 22            | 31          | 35          | 0         | 2          | 2          | 0        | 4          | 11.43%        | 4          | 12.90%        |
| Clinton 319           | 82          | 85          | 4         | 5          | 54         | 0        | 63         | 74.12%        | 59         | 71.95%        |
| Fayetteville 32       | 439         | 474         | 3         | 93         | 145        | 0        | 241        | 50.84%        | 238        | 54.21%        |
| Fayetteville 202      | 318         | 339         | 3         | 57         | 86         | 0        | 146        | 43.07%        | 143        | 44.97%        |
| Fayetteville 525      | 424         | 425         | 29        | 45         | 111        | 0        | 185        | 43.53%        | 156        | 36.79%        |
| Garland 502           | 19          | 20          | 0         | 2          | 5          | 0        | 7          | 35.00%        | 7          | 36.84%        |
| Newton Grove 133      | 22          | 23          | 1         | 1          | 13         | 1        | 16         | 69.57%        | 14         | 63.64%        |
| Spring Lake 230       | 220         | 245         | 9         | 50         | 87         | 1        | 147        | 60.00%        | 137        | 62.27%        |
| <b>District Total</b> | <b>1555</b> | <b>1646</b> | <b>49</b> | <b>255</b> | <b>503</b> | <b>2</b> | <b>809</b> | <b>49.15%</b> | <b>758</b> | <b>48.75%</b> |

| <b>Div 2, Dist 9</b>  |             |             |            |            |             |          |             |               |             |               |
|-----------------------|-------------|-------------|------------|------------|-------------|----------|-------------|---------------|-------------|---------------|
| Burgaw 165            | 62          | 65          | 0          | 12         | 26          | 0        | 38          | 58.46%        | 38          | 61.29%        |
| Burgaw 294            | 31          | 32          | 1          | 4          | 13          | 0        | 18          | 56.25%        | 17          | 54.84%        |
| Calabash 503          | 653         | 669         | 11         | 46         | 349         | 0        | 406         | 60.69%        | 395         | 60.49%        |
| East Arcadia 521      | 28          | 29          | 0          | 2          | 21          | 0        | 23          | 79.31%        | 23          | 82.14%        |
| Elizabethtown 404     | 86          | 88          | 0          | 9          | 43          | 0        | 52          | 59.09%        | 52          | 60.47%        |
| Fair Bluff 204        | 18          | 19          | 1          | 0          | 16          | 0        | 17          | 89.47%        | 16          | 88.89%        |
| Hampstead 167         | 144         | 153         | 3          | 34         | 61          | 0        | 98          | 64.05%        | 95          | 65.97%        |
| Leland 68             | 205         | 206         | 7          | 18         | 118         | 2        | 145         | 70.39%        | 136         | 66.34%        |
| Oak Island 454        | 77          | 78          | 5          | 5          | 70          | 0        | 80          | 102.56%       | 75          | 97.40%        |
| Pleasure Island 129   | 386         | 387         | 40         | 24         | 243         | 0        | 307         | 79.33%        | 267         | 69.17%        |
| Shalotte 550          | 46          | 52          | 0          | 6          | 21          | 0        | 27          | 51.92%        | 27          | 58.70%        |
| Southport 213         | 36          | 37          | 0          | 3          | 22          | 0        | 25          | 67.57%        | 25          | 69.44%        |
| Southport 551         | 70          | 71          | 0          | 6          | 37          | 0        | 43          | 60.56%        | 43          | 61.43%        |
| St James 543          | 257         | 259         | 12         | 18         | 180         | 0        | 210         | 81.08%        | 198         | 77.04%        |
| Tabor City 507        | 15          | 19          | 0          | 3          | 12          | 0        | 15          | 78.95%        | 15          | 100.00%       |
| Whiteville 137        | 26          | 31          | 1          | 2          | 3           | 0        | 6           | 19.35%        | 5           | 19.23%        |
| Whiteville 233        | 38          | 39          | 2          | 1          | 22          | 0        | 25          | 64.10%        | 23          | 60.53%        |
| Wilmington 10         | 744         | 762         | 34         | 94         | 295         | 1        | 424         | 55.64%        | 389         | 52.28%        |
| Wilmington 545        | 124         | 133         | 2          | 17         | 73          | 0        | 92          | 69.17%        | 90          | 72.58%        |
| <b>District Total</b> | <b>3046</b> | <b>3129</b> | <b>119</b> | <b>304</b> | <b>1625</b> | <b>3</b> | <b>2051</b> | <b>65.55%</b> | <b>1929</b> | <b>63.33%</b> |

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| Location              | 2022  | 2023 |     |      |      |        |       |         |        |          |
|-----------------------|-------|------|-----|------|------|--------|-------|---------|--------|----------|
|                       | Achvd | Goal | New | PUFL | Trad | HQ Trf | Achvd | Achvd % | Retain | Retain % |
| <b>Div 2, Dist 10</b> |       |      |     |      |      |        |       |         |        |          |
| Fairmont 548          | 19    | 19   | 0   | 1    | 9    | 0      | 10    | 52.63%  | 10     | 52.63%   |
| Laurinburg 50         | 105   | 106  | 0   | 6    | 51   | 0      | 57    | 53.77%  | 57     | 54.29%   |
| Laurinburg 181        | 56    | 58   | 1   | 4    | 56   | 0      | 61    | 105.17% | 60     | 107.14%  |
| Lumberton 42          | 46    | 50   | 0   | 7    | 16   | 0      | 23    | 46.00%  | 23     | 50.00%   |
| Maxton 117            | 22    | 25   | 1   | 0    | 16   | 0      | 17    | 68.00%  | 16     | 72.73%   |
| Maxton 214            | 12    | 15   | 0   | 0    | 1    | 0      | 1     | 6.67%   | 1      | 8.33%    |
| Pembroke 205          | 25    | 27   | 0   | 2    | 10   | 0      | 12    | 44.44%  | 12     | 48.00%   |
| Red Springs 35        | 30    | 31   | 1   | 2    | 30   | 0      | 33    | 106.45% | 32     | 106.67%  |
| Rowland 271           | 11    | 15   | 0   | 1    | 7    | 0      | 8     | 53.33%  | 8      | 72.73%   |
| St Pauls 5            | 34    | 36   | 2   | 3    | 18   | 0      | 23    | 63.89%  | 21     | 61.76%   |
| <b>District Total</b> | 360   | 382  | 5   | 26   | 214  | 0      | 245   | 64.14%  | 240    | 66.67%   |
| <b>Division Total</b> | 7625  | 7918 | 239 | 884  | 3593 | 8      | 4724  | 59.66%  | 4477   | 58.71%   |

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|-----------------------|-------------|-------------|------------|------------|-------------|----------|-------------|---------------|-------------|---------------|--|
|                       | Achvd       | Goal        | New        | PUFL       | Trad        | HQ Trf   | Achvd       | Achvd %       | Retain      | Retain %      |  |
| <b>Div 3, Dist 11</b> |             |             |            |            |             |          |             |               |             |               |  |
| Apex 124              | 172         | 173         | 8          | 14         | 80          | 0        | 102         | 58.96%        | 94          | <b>54.65%</b> |  |
| Benson 109            | 373         | 388         | 10         | 29         | 226         | 0        | 265         | <b>68.30%</b> | 255         | <b>68.36%</b> |  |
| Cary 67               | 245         | 254         | 2          | 49         | 105         | 1        | 157         | 61.81%        | 154         | 62.86%        |  |
| Cary 540              | 44          | 45          | <b>0</b>   | 5          | 21          | 2        | 28          | 62.22%        | 26          | 59.09%        |  |
| Clayton 71            | 267         | 277         | 5          | 37         | 155         | 0        | 197         | <b>71.12%</b> | 192         | <b>71.91%</b> |  |
| Clayton 518           | 40          | 43          | 1          | 4          | 18          | 0        | 23          | <b>53.49%</b> | 22          | 55.00%        |  |
| Four Oaks 346         | 92          | 99          | 1          | 5          | 58          | 0        | 64          | 64.65%        | 63          | <b>68.48%</b> |  |
| Fuquay-Varina 116     | 1037        | 1038        | 40         | 103        | 475         | 0        | 618         | 59.54%        | 578         | 55.74%        |  |
| Garner 232            | 161         | 173         | 20         | 18         | 84          | 0        | 122         | <b>70.52%</b> | 102         | 63.35%        |  |
| Kenly 328             | 31          | 32          | 1          | 3          | 20          | 0        | 24          | <b>75.00%</b> | 23          | <b>74.19%</b> |  |
| Knightdale 529        | 49          | 52          | 2          | 2          | 30          | 0        | 34          | <b>65.38%</b> | 32          | <b>65.31%</b> |  |
| Pine Level 405        | 92          | 95          | <b>0</b>   | 8          | 59          | 0        | 67          | <b>70.53%</b> | 67          | <b>72.83%</b> |  |
| Raleigh 1             | 434         | 457         | <b>0</b>   | 86         | 183         | 0        | 269         | 58.86%        | 269         | 61.98%        |  |
| Raleigh 157           | 82          | 91          | 4          | 13         | 34          | 0        | 51          | 56.04%        | 47          | 57.32%        |  |
| Raleigh 297           | 60          | 69          | <b>0</b>   | 7          | 7           | 0        | 14          | <b>20.29%</b> | 14          | <b>23.33%</b> |  |
| Selma 141             | 81          | 84          | 3          | 7          | 33          | 0        | 43          | <b>51.19%</b> | 40          | <b>49.38%</b> |  |
| Smithfield 132        | 65          | 67          | 2          | 11         | 42          | 0        | 55          | <b>82.09%</b> | 53          | <b>81.54%</b> |  |
| Smithfield 270        | 51          | 53          | <b>0</b>   | 3          | 27          | 0        | 30          | 56.60%        | 30          | 58.82%        |  |
| Swift Creek 530       | 26          | 29          | <b>0</b>   | 3          | 14          | 0        | 17          | 58.62%        | 17          | <b>65.38%</b> |  |
| Wake Forest 187       | 241         | 250         | 2          | 31         | 106         | 0        | 139         | 55.60%        | 137         | 56.85%        |  |
| Wendell 148           | 94          | 99          | 2          | 12         | 59          | 0        | 73          | <b>73.74%</b> | 71          | <b>75.53%</b> |  |
| Zebulon 363           | 18          | 19          | <b>0</b>   | 1          | 8           | 0        | 9           | <b>47.37%</b> | 9           | <b>50.00%</b> |  |
| <b>District Total</b> | <b>3755</b> | <b>3887</b> | <b>103</b> | <b>451</b> | <b>1844</b> | <b>3</b> | <b>2401</b> | <b>61.77%</b> | <b>2295</b> | <b>61.12%</b> |  |

The next target is 65% on 11/8/2022. The last target was 55% on 10/12/2022. The next renewal cutoff date is 12/9/2022 and the next renewal notice will be mailed to non-renewed members on 11/11/2022.

| Location              | 2022        |             | 2023      |            |            |          |            |               |            |               |
|-----------------------|-------------|-------------|-----------|------------|------------|----------|------------|---------------|------------|---------------|
|                       | Achvd       | Goal        | New       | PUFL       | Trad       | HQ Trf   | Achvd      | Achvd %       | Retain     | Retain %      |
| <b>Div 3, Dist 12</b> |             |             |           |            |            |          |            |               |            |               |
| Altamahaw 357         | 15          | 17          | 6         | 0          | 13         | 0        | 19         | 111.76%       | 13         | 86.67%        |
| Burlington 63         | 270         | 282         | 3         | 21         | 157        | 0        | 181        | 64.18%        | 178        | 65.93%        |
| Chapel Hill 6         | 266         | 279         | 23        | 39         | 127        | 1        | 190        | 68.10%        | 166        | 62.41%        |
| Durham 7              | 307         | 308         | 5         | 23         | 82         | 0        | 110        | 35.71%        | 105        | 34.20%        |
| Durham 175            | 42          | 43          | 1         | 7          | 3          | 0        | 11         | 25.58%        | 10         | 23.81%        |
| Graham 549            | 19          | 22          | 0         | 1          | 9          | 0        | 10         | 45.45%        | 10         | 52.63%        |
| Haw River 427         | 48          | 48          | 1         | 1          | 23         | 0        | 25         | 52.08%        | 24         | 50.00%        |
| Lowes Grove 416       | 50          | 51          | 0         | 8          | 29         | 0        | 37         | 72.55%        | 37         | 74.00%        |
| Mebane 95             | 102         | 106         | 2         | 10         | 57         | 1        | 70         | 66.04%        | 67         | 65.69%        |
| Prospect Hill 447     | 43          | 45          | 0         | 1          | 24         | 0        | 25         | 55.56%        | 25         | 58.14%        |
| Schley 452            | 29          | 32          | 0         | 3          | 13         | 0        | 16         | 50.00%        | 16         | 55.17%        |
| Snow Camp 305         | 25          | 26          | 4         | 1          | 23         | 0        | 28         | 107.69%       | 24         | 96.00%        |
| Yanceyville 89        | 65          | 66          | 4         | 3          | 59         | 0        | 66         | 100.00%       | 62         | 95.38%        |
| Yanceyville 210       | 37          | 42          | 0         | 4          | 12         | 0        | 16         | 38.10%        | 16         | 43.24%        |
| <b>District Total</b> | <b>1318</b> | <b>1367</b> | <b>49</b> | <b>122</b> | <b>631</b> | <b>2</b> | <b>804</b> | <b>58.81%</b> | <b>753</b> | <b>57.13%</b> |

| <b>Div 3, Dist 13</b> |            |            |           |           |            |          |            |               |            |               |
|-----------------------|------------|------------|-----------|-----------|------------|----------|------------|---------------|------------|---------------|
| Angier 436            | 61         | 63         | 2         | 7         | 27         | 0        | 36         | 57.14%        | 34         | 55.74%        |
| Broadway 347          | 27         | 28         | 0         | 3         | 16         | 0        | 19         | 67.86%        | 19         | 70.37%        |
| Dunn 59               | 181        | 189        | 2         | 11        | 98         | 0        | 111        | 58.73%        | 109        | 60.22%        |
| Goldston 292          | 19         | 20         | 0         | 2         | 10         | 0        | 12         | 60.00%        | 12         | 63.16%        |
| Lillington 28         | 48         | 51         | 2         | 9         | 21         | 0        | 32         | 62.75%        | 30         | 62.50%        |
| Pittsboro 283         | 26         | 28         | 4         | 1         | 12         | 0        | 17         | 60.71%        | 13         | 50.00%        |
| Sanford 237           | 1          | 15         | 0         | 1         | 0          | 0        | 1          | 6.67%         | 1          | 100.00%       |
| Sanford 382           | 273        | 282        | 2         | 57        | 97         | 0        | 156        | 55.32%        | 154        | 56.41%        |
| Siler City 93         | 34         | 36         | 0         | 0         | 17         | 0        | 17         | 47.22%        | 17         | 50.00%        |
| Siler City 277        | 10         | 15         | 0         | 0         | 10         | 0        | 10         | 66.67%        | 10         | 100.00%       |
| <b>District Total</b> | <b>680</b> | <b>727</b> | <b>12</b> | <b>91</b> | <b>308</b> | <b>0</b> | <b>411</b> | <b>56.53%</b> | <b>399</b> | <b>58.68%</b> |



The next target is 65% on 11/8/2022. The last target was 55% on 10/12/2022. The next renewal cutoff date is 12/9/2022 and the next renewal notice will be mailed to non-renewed members on 11/11/2022.

| Location              | 2022  | 2023 |     |      |      |        |       |         |        |          |
|-----------------------|-------|------|-----|------|------|--------|-------|---------|--------|----------|
|                       | Achvd | Goal | New | PUFL | Trad | HQ Trf | Achvd | Achvd % | Retain | Retain % |
| <b>Div 3, Dist 14</b> |       |      |     |      |      |        |       |         |        |          |
| Eden 254              | 59    | 63   | 0   | 4    | 30   | 0      | 34    | 53.97%  | 34     | 57.63%   |
| Greensboro 53         | 402   | 416  | 0   | 44   | 211  | 2      | 257   | 61.78%  | 255    | 63.43%   |
| Greensboro 267        | 34    | 36   | 4   | 4    | 9    | 2      | 19    | 52.78%  | 13     | 38.24%   |
| Greensboro 386        | 169   | 182  | 3   | 27   | 75   | 0      | 105   | 57.69%  | 102    | 60.36%   |
| Guilford College 83   | 60    | 66   | 0   | 13   | 19   | 0      | 32    | 48.48%  | 32     | 53.33%   |
| High Point 87         | 284   | 284  | 3   | 24   | 131  | 0      | 158   | 55.63%  | 155    | 54.58%   |
| Madison 80            | 41    | 44   | 0   | 3    | 24   | 0      | 27    | 61.36%  | 27     | 65.85%   |
| Mayodan 534           | 114   | 115  | 3   | 6    | 53   | 0      | 62    | 53.91%  | 59     | 51.75%   |
| Reidsville 79         | 85    | 88   | 0   | 10   | 51   | 0      | 61    | 69.32%  | 61     | 71.76%   |
| Reidsville 199        | 16    | 16   | 0   | 2    | 9    | 0      | 11    | 68.75%  | 11     | 68.75%   |
| <b>District Total</b> | 1264  | 1310 | 13  | 137  | 612  | 4      | 766   | 58.47%  | 749    | 59.26%   |
| <b>Div 3, Dist 15</b> |       |      |     |      |      |        |       |         |        |          |
| Asheboro 45           | 231   | 236  | 2   | 25   | 125  | 0      | 152   | 64.41%  | 150    | 64.94%   |
| Lexington 8           | 334   | 355  | 0   | 52   | 177  | 0      | 229   | 64.51%  | 229    | 68.56%   |
| Lexington 255         | 60    | 61   | 1   | 2    | 33   | 0      | 36    | 59.02%  | 35     | 58.33%   |
| Liberty 81            | 197   | 198  | 2   | 18   | 113  | 0      | 133   | 67.17%  | 131    | 66.50%   |
| Reeds 162             | 32    | 33   | 0   | 5    | 17   | 0      | 22    | 66.67%  | 22     | 68.75%   |
| Thomasville 284       | 22    | 23   | 0   | 4    | 14   | 0      | 18    | 78.26%  | 18     | 81.82%   |
| <b>District Total</b> | 876   | 906  | 5   | 106  | 479  | 0      | 590   | 65.12%  | 585    | 66.78%   |
| <b>Division Total</b> | 7893  | 8197 | 182 | 907  | 3874 | 9      | 4972  | 60.66%  | 4781   | 60.57%   |

The next target is 65% on 11/8/2022. The last target was 55% on 10/12/2022. The next renewal cutoff date is 12/9/2022 and the next renewal notice will be mailed to non-renewed members on 11/11/2022.

| Location              | 2022        | 2023        |           |            |            |          |             |               |            |               |
|-----------------------|-------------|-------------|-----------|------------|------------|----------|-------------|---------------|------------|---------------|
|                       | Achvd       | Goal        | New       | PUFL       | Trad       | HQ Trf   | Achvd       | Achvd %       | Retain     | Retain %      |
| <b>Div 4, Dist 16</b> |             |             |           |            |            |          |             |               |            |               |
| Aberdeen 72           | 89          | 92          | 0         | 13         | 41         | 0        | 54          | 58.70%        | 54         | 60.67%        |
| Carthage 12           | 155         | 160         | 4         | 10         | 87         | 0        | 101         | 63.13%        | 97         | 62.58%        |
| Ellerbe 73            | 20          | 21          | 6         | 0          | 6          | 0        | 12          | 57.14%        | 6          | 30.00%        |
| Hamlet 49             | 67          | 69          | 2         | 6          | 36         | 0        | 44          | 63.77%        | 42         | 62.69%        |
| Mt Gilead 92          | 24          | 26          | 0         | 1          | 13         | 0        | 14          | 53.85%        | 14         | 58.33%        |
| Pinehurst 350         | 96          | 98          | 1         | 15         | 51         | 1        | 68          | 69.39%        | 66         | 68.75%        |
| Raeford 20            | 42          | 48          | 0         | 12         | 15         | 0        | 27          | 56.25%        | 27         | 64.29%        |
| Rockingham 147        | 112         | 117         | 1         | 17         | 43         | 0        | 61          | 52.14%        | 60         | 53.57%        |
| Southern Pines 177    | 68          | 69          | 0         | 7          | 40         | 0        | 47          | 68.12%        | 47         | 69.12%        |
| Troy 159              | 64          | 65          | 0         | 6          | 31         | 0        | 37          | 56.92%        | 37         | 57.81%        |
| Troy 358              | 13          | 15          | 0         | 0          | 7          | 0        | 7           | 46.67%        | 7          | 53.85%        |
| Vass 296              | 96          | 99          | 1         | 19         | 49         | 0        | 69          | 69.70%        | 68         | 70.83%        |
| <b>District Total</b> | <b>846</b>  | <b>879</b>  | <b>15</b> | <b>106</b> | <b>419</b> | <b>1</b> | <b>541</b>  | <b>61.55%</b> | <b>525</b> | <b>62.06%</b> |
| <b>Div 4, Dist 17</b> |             |             |           |            |            |          |             |               |            |               |
| Albemarle 76          | 91          | 92          | 2         | 11         | 45         | 0        | 58          | 63.04%        | 56         | 61.54%        |
| Albemarle 520         | 86          | 89          | 0         | 2          | 46         | 0        | 48          | 53.93%        | 48         | 55.81%        |
| Concord 51            | 345         | 353         | 2         | 37         | 156        | 0        | 195         | 55.24%        | 193        | 55.94%        |
| Concord 172           | 8           | 15          | 0         | 2          | 5          | 0        | 7           | 46.67%        | 7          | 87.50%        |
| Harrisburg 523        | 54          | 56          | 0         | 4          | 23         | 0        | 27          | 48.21%        | 27         | 50.00%        |
| Indian Trail 458      | 96          | 99          | 2         | 6          | 50         | 0        | 58          | 58.59%        | 56         | 58.33%        |
| Kannapolis 115        | 163         | 166         | 7         | 16         | 101        | 0        | 124         | 74.70%        | 117        | 71.78%        |
| Marshville 121        | 34          | 36          | 0         | 3          | 19         | 0        | 22          | 61.11%        | 22         | 64.71%        |
| Marshville 446        | 20          | 22          | 0         | 1          | 5          | 0        | 6           | 27.27%        | 6          | 30.00%        |
| Midland 433           | 84          | 85          | 1         | 7          | 46         | 0        | 54          | 63.53%        | 53         | 63.10%        |
| Monroe 27             | 138         | 140         | 5         | 18         | 83         | 0        | 106         | 75.71%        | 101        | 73.19%        |
| Monroe 212            | 22          | 23          | 0         | 2          | 10         | 0        | 12          | 52.17%        | 12         | 54.55%        |
| Mt Pleasant 301       | 21          | 22          | 0         | 6          | 9          | 0        | 15          | 68.18%        | 15         | 71.43%        |
| New Salem 440         | 67          | 71          | 2         | 2          | 42         | 0        | 46          | 64.79%        | 44         | 65.67%        |
| Unionville 535        | 169         | 170         | 3         | 4          | 109        | 2        | 118         | 69.41%        | 113        | 66.86%        |
| Waxhaw 208            | 180         | 183         | 4         | 22         | 80         | 0        | 106         | 57.92%        | 102        | 56.67%        |
| Wingate 431           | 30          | 31          | 1         | 0          | 0          | 0        | 1           | 3.23%         | 0          | 0.00%         |
| <b>District Total</b> | <b>1608</b> | <b>1653</b> | <b>29</b> | <b>143</b> | <b>829</b> | <b>2</b> | <b>1003</b> | <b>60.68%</b> | <b>972</b> | <b>60.45%</b> |

The next target is 65% on 11/8/2022. The last target was 55% on 10/12/2022. The next renewal cutoff date is 12/9/2022 and the next renewal notice will be mailed to non-renewed members on 11/11/2022.

| Location              | 2022        |             | 2023      |            |            |          |             |               |            |               |
|-----------------------|-------------|-------------|-----------|------------|------------|----------|-------------|---------------|------------|---------------|
|                       | Achvd       | Goal        | New       | PUFL       | Trad       | HQ Trf   | Achvd       | Achvd %       | Retain     | Retain %      |
| <b>Div 4, Dist 18</b> |             |             |           |            |            |          |             |               |            |               |
| Clemmons 119          | 51          | 56          | 0         | 10         | 22         | 1        | 33          | 58.93%        | 32         | 62.75%        |
| East Bend 336         | 302         | 304         | 5         | 8          | 113        | 0        | 126         | 41.45%        | 121        | 40.07%        |
| Kernersville 36       | 171         | 178         | 1         | 20         | 95         | 0        | 116         | 65.17%        | 115        | 67.25%        |
| King 290              | 348         | 360         | 9         | 24         | 183        | 0        | 216         | 60.00%        | 207        | 59.48%        |
| Lewisville 522        | 196         | 197         | 4         | 19         | 95         | 0        | 118         | 59.90%        | 114        | 58.16%        |
| Mount Airy 123        | 130         | 134         | 1         | 19         | 65         | 0        | 85          | 63.43%        | 84         | 64.62%        |
| Pilot Mountain 142    | 9           | 15          | 0         | 2          | 1          | 0        | 3           | 20.00%        | 3          | 33.33%        |
| Sandy Ridge 140       | 20          | 21          | 0         | 0          | 17         | 0        | 17          | 80.95%        | 17         | 85.00%        |
| Sparta 542            | 45          | 46          | 2         | 4          | 19         | 1        | 26          | 56.52%        | 23         | 51.11%        |
| Winston-Salem 55      | 347         | 363         | 15        | 36         | 157        | 0        | 208         | 57.30%        | 193        | 55.62%        |
| Winston-Salem 128     | 44          | 46          | 1         | 4          | 23         | 0        | 28          | 60.87%        | 27         | 61.36%        |
| Winston-Salem 220     | 24          | 28          | 0         | 13         | 5          | 0        | 18          | 64.29%        | 18         | 75.00%        |
| Winston-Salem 453     | 18          | 18          | 0         | 2          | 9          | 0        | 11          | 61.11%        | 11         | 61.11%        |
| Yadkinville 505       | 47          | 48          | 0         | 4          | 25         | 0        | 29          | 60.42%        | 29         | 61.70%        |
| <b>District Total</b> | <b>1752</b> | <b>1814</b> | <b>38</b> | <b>165</b> | <b>829</b> | <b>2</b> | <b>1034</b> | <b>57.00%</b> | <b>994</b> | <b>56.74%</b> |

|                       |             |             |           |            |            |          |            |               |            |               |
|-----------------------|-------------|-------------|-----------|------------|------------|----------|------------|---------------|------------|---------------|
| <b>Div 4, Dist 19</b> |             |             |           |            |            |          |            |               |            |               |
| China Grove 185       | 51          | 53          | 0         | 4          | 23         | 0        | 27         | 50.94%        | 27         | 52.94%        |
| Cooleemee 54          | 33          | 36          | 2         | 1          | 16         | 0        | 19         | 52.78%        | 17         | 51.52%        |
| Faith 327             | 142         | 143         | 1         | 7          | 80         | 0        | 88         | 61.54%        | 87         | 61.27%        |
| Harmony 113           | 91          | 93          | 1         | 8          | 66         | 0        | 75         | 80.65%        | 74         | 81.32%        |
| Landis 146            | 32          | 35          | 2         | 1          | 25         | 0        | 28         | 80.00%        | 26         | 81.25%        |
| Mocksville 174        | 31          | 35          | 0         | 5          | 15         | 0        | 20         | 57.14%        | 20         | 64.52%        |
| Mooresville 66        | 89          | 96          | 0         | 8          | 44         | 0        | 52         | 54.17%        | 52         | 58.43%        |
| Rockwell 112          | 43          | 48          | 0         | 7          | 25         | 0        | 32         | 66.67%        | 32         | 74.42%        |
| Salisbury 14          | 97          | 98          | 5         | 9          | 42         | 0        | 56         | 57.14%        | 51         | 52.58%        |
| Salisbury 106         | 107         | 115         | 0         | 15         | 46         | 0        | 61         | 53.04%        | 61         | 57.01%        |
| Salisbury 107         | 105         | 109         | 0         | 10         | 54         | 0        | 64         | 58.72%        | 64         | 60.95%        |
| Salisbury 342         | 344         | 351         | 5         | 48         | 189        | 0        | 242        | 68.95%        | 237        | 68.90%        |
| Statesville 65        | 185         | 194         | 2         | 18         | 91         | 0        | 111        | 57.22%        | 109        | 58.92%        |
| Statesville 217       | 54          | 55          | 2         | 5          | 22         | 0        | 29         | 52.73%        | 27         | 50.00%        |
| Troutman 401          | 54          | 55          | 3         | 3          | 30         | 0        | 36         | 65.45%        | 33         | 61.11%        |
| <b>District Total</b> | <b>1458</b> | <b>1516</b> | <b>23</b> | <b>149</b> | <b>768</b> | <b>0</b> | <b>940</b> | <b>62.01%</b> | <b>917</b> | <b>62.89%</b> |

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| Location              | 2022  | 2023 |     |      |      |        |       |         |        |          |
|-----------------------|-------|------|-----|------|------|--------|-------|---------|--------|----------|
|                       | Achvd | Goal | New | PUFL | Trad | HQ Trf | Achvd | Achvd % | Retain | Retain % |
| <b>Div 4, Dist 20</b> |       |      |     |      |      |        |       |         |        |          |
| Charlotte 9           | 97    | 103  | 0   | 9    | 51   | 0      | 60    | 58.25%  | 60     | 61.86%   |
| Charlotte 221         | 66    | 71   | 0   | 11   | 30   | 0      | 41    | 57.75%  | 41     | 62.12%   |
| Charlotte 262         | 303   | 304  | 42  | 38   | 185  | 1      | 266   | 87.50%  | 223    | 73.60%   |
| Charlotte 345         | 24    | 29   | 0   | 5    | 6    | 0      | 11    | 37.93%  | 11     | 45.83%   |
| Charlotte 380         | 37    | 49   | 0   | 22   | 3    | 0      | 25    | 51.02%  | 25     | 67.57%   |
| Charlotte 400         | 55    | 57   | 0   | 6    | 20   | 0      | 26    | 45.61%  | 26     | 47.27%   |
| Cornelius 86          | 114   | 117  | 2   | 9    | 73   | 0      | 84    | 71.79%  | 82     | 71.93%   |
| Huntersville 321      | 193   | 194  | 7   | 15   | 95   | 0      | 117   | 60.31%  | 110    | 56.99%   |
| Matthews 235          | 270   | 275  | 6   | 16   | 124  | 0      | 146   | 53.09%  | 140    | 51.85%   |
| Mint Hill 555         | 94    | 98   | 1   | 10   | 43   | 0      | 54    | 55.10%  | 53     | 56.38%   |
| Newell 287            | 28    | 29   | 0   | 6    | 14   | 0      | 20    | 68.97%  | 20     | 71.43%   |
| Paw Creek 353         | 243   | 256  | 3   | 37   | 131  | 0      | 171   | 66.80%  | 168    | 69.14%   |
| Pineville 337         | 48    | 55   | 0   | 5    | 8    | 0      | 13    | 23.64%  | 13     | 27.08%   |
| <b>District Total</b> | 1572  | 1637 | 61  | 189  | 783  | 1      | 1034  | 63.16%  | 972    | 61.83%   |
| <b>Division Total</b> | 7236  | 7499 | 166 | 752  | 3628 | 6      | 4552  | 60.70%  | 4380   | 60.53%   |

The next target is 65% on 11/8/2022. The last target was 55% on 10/12/2022. The next renewal cutoff date is 12/9/2022 and the next renewal notice will be mailed to non-renewed members on 11/11/2022.

| Location              | 2022        |             | 2023      |            |             |          |             |               |             |               |
|-----------------------|-------------|-------------|-----------|------------|-------------|----------|-------------|---------------|-------------|---------------|
|                       | Achvd       | Goal        | New       | PUFL       | Trad        | HQ Trf   | Achvd       | Achvd %       | Retain      | Retain %      |
| <b>Div 5, Dist 21</b> |             |             |           |            |             |          |             |               |             |               |
| Boone 130             | 164         | 168         | 1         | 20         | 92          | 0        | 113         | 67.26%        | 112         | 68.29%        |
| Glen Alpine 395       | 15          | 15          | 5         | 3          | 9           | 1        | 18          | 120.00%       | 12          | 80.00%        |
| Granite Falls 209     | 46          | 50          | 0         | 4          | 6           | 0        | 10          | 20.00%        | 10          | 21.74%        |
| Hudson 392            | 113         | 114         | 0         | 8          | 68          | 0        | 76          | 66.67%        | 76          | 67.26%        |
| Lansing 275           | 83          | 88          | 0         | 5          | 53          | 0        | 58          | 65.91%        | 58          | 69.88%        |
| Lenoir 29             | 226         | 227         | 9         | 12         | 139         | 0        | 160         | 70.48%        | 151         | 66.81%        |
| Morganton 21          | 34          | 36          | 0         | 5          | 31          | 0        | 36          | 100.00%       | 36          | 105.88%       |
| Morganton 322         | 18          | 19          | 0         | 2          | 13          | 0        | 15          | 78.95%        | 15          | 83.33%        |
| Morganton 506         | 13          | 15          | 0         | 1          | 9           | 0        | 10          | 66.67%        | 10          | 76.92%        |
| N Wilksboro 31        | 93          | 99          | 3         | 15         | 43          | 0        | 61          | 61.62%        | 58          | 62.37%        |
| Taylorsville 170      | 51          | 52          | 0         | 2          | 26          | 0        | 28          | 53.85%        | 28          | 54.90%        |
| Valdese 234           | 152         | 155         | 6         | 14         | 84          | 0        | 104         | 67.10%        | 98          | 64.47%        |
| <b>District Total</b> | <b>1008</b> | <b>1038</b> | <b>24</b> | <b>91</b>  | <b>573</b>  | <b>1</b> | <b>689</b>  | <b>66.38%</b> | <b>664</b>  | <b>65.87%</b> |
| <b>Div 5, Dist 22</b> |             |             |           |            |             |          |             |               |             |               |
| Belmont 144           | 176         | 187         | 2         | 7          | 117         | 1        | 127         | 67.91%        | 124         | 70.45%        |
| Belmont 180           | 24          | 25          | 0         | 1          | 9           | 0        | 10          | 40.00%        | 10          | 41.67%        |
| Bessemer City 243     | 86          | 92          | 2         | 12         | 3           | 0        | 17          | 18.48%        | 15          | 17.44%        |
| Cherryville 100       | 128         | 141         | 1         | 8          | 74          | 0        | 83          | 58.87%        | 82          | 64.06%        |
| Denver 455            | 46          | 49          | 0         | 6          | 23          | 0        | 29          | 59.18%        | 29          | 63.04%        |
| Gastonia 23           | 236         | 252         | 3         | 28         | 94          | 0        | 125         | 49.60%        | 122         | 51.69%        |
| Hickory 48            | 723         | 746         | 19        | 75         | 466         | 0        | 560         | 75.07%        | 541         | 74.83%        |
| Hickory 544           | 136         | 147         | 4         | 7          | 86          | 1        | 98          | 66.67%        | 93          | 68.38%        |
| Lincolnton 30         | 261         | 265         | 9         | 17         | 120         | 0        | 146         | 55.09%        | 137         | 52.49%        |
| Maiden 240            | 45          | 51          | 0         | 4          | 19          | 0        | 23          | 45.10%        | 23          | 51.11%        |
| Newton 16             | 321         | 357         | 2         | 37         | 169         | 0        | 208         | 58.26%        | 206         | 64.17%        |
| Stanley 266           | 81          | 87          | 0         | 9          | 40          | 0        | 49          | 56.32%        | 49          | 60.49%        |
| <b>District Total</b> | <b>2263</b> | <b>2399</b> | <b>42</b> | <b>211</b> | <b>1220</b> | <b>2</b> | <b>1475</b> | <b>61.48%</b> | <b>1431</b> | <b>63.23%</b> |
| <b>Div 5, Dist 23</b> |             |             |           |            |             |          |             |               |             |               |
| Chimney Rock 437      | 20          | 21          | 0         | 3          | 10          | 0        | 13          | 61.90%        | 13          | 65.00%        |
| Fallston 527          | 32          | 33          | 1         | 2          | 13          | 0        | 16          | 48.48%        | 15          | 46.88%        |
| Forest City 74        | 121         | 124         | 3         | 10         | 74          | 0        | 87          | 70.16%        | 84          | 69.42%        |
| Henrietta 423         | 66          | 70          | 0         | 3          | 34          | 0        | 37          | 52.86%        | 37          | 56.06%        |
| Kings Mountain 155    | 151         | 156         | 2         | 16         | 57          | 0        | 75          | 48.08%        | 73          | 48.34%        |
| Shelby 82             | 235         | 248         | 2         | 21         | 145         | 0        | 168         | 67.74%        | 166         | 70.64%        |
| <b>District Total</b> | <b>625</b>  | <b>652</b>  | <b>8</b>  | <b>55</b>  | <b>333</b>  | <b>0</b> | <b>396</b>  | <b>60.74%</b> | <b>388</b>  | <b>62.08%</b> |

The next target is 65% on 11/8/2022. The last target was 55% on 10/12/2022. The next renewal cutoff date is 12/9/2022 and the next renewal notice will be mailed to non-renewed members on 11/11/2022.

| Location              | 2022        | 2023        |            |            |             |          |             |               |             |               |
|-----------------------|-------------|-------------|------------|------------|-------------|----------|-------------|---------------|-------------|---------------|
|                       | Achvd       | Goal        | New        | PUFL       | Trad        | HQ Trf   | Achvd       | Achvd %       | Retain      | Retain %      |
| <b>Div 5, Dist 24</b> |             |             |            |            |             |          |             |               |             |               |
| Asheville 2           | 108         | 109         | 0          | 13         | 51          | 0        | 64          | 58.72%        | 64          | 59.26%        |
| Asheville 70          | 280         | 291         | 5          | 28         | 141         | 0        | 174         | 59.79%        | 169         | 60.36%        |
| Asheville 526         | 26          | 27          | 0          | 0          | 9           | 0        | 9           | 33.33%        | 9           | 34.62%        |
| Burnsville 122        | 74          | 80          | 0          | 6          | 27          | 0        | 33          | 41.25%        | 33          | 44.59%        |
| Hendersonville 77     | 624         | 625         | 39         | 54         | 307         | 2        | 402         | 64.32%        | 361         | 57.85%        |
| Marion 56             | 157         | 165         | 0          | 15         | 90          | 0        | 105         | 63.64%        | 105         | 66.88%        |
| Marshall 317          | 41          | 42          | 0          | 2          | 21          | 0        | 23          | 54.76%        | 23          | 56.10%        |
| Tryon 250             | 73          | 79          | 1          | 16         | 35          | 0        | 52          | 65.82%        | 51          | 69.86%        |
| <b>District Total</b> | <b>1383</b> | <b>1418</b> | <b>45</b>  | <b>134</b> | <b>681</b>  | <b>2</b> | <b>862</b>  | <b>60.79%</b> | <b>815</b>  | <b>58.93%</b> |
| <b>Div 5, Dist 25</b> |             |             |            |            |             |          |             |               |             |               |
| Brevard 88            | 221         | 222         | 11         | 21         | 109         | 0        | 141         | 63.51%        | 130         | 58.82%        |
| Canton 61             | 60          | 65          | 0          | 8          | 5           | 0        | 13          | 20.00%        | 13          | 21.67%        |
| Cherokee 143          | 92          | 93          | 0          | 9          | 5           | 0        | 14          | 15.05%        | 14          | 15.22%        |
| Franklin 108          | 404         | 410         | 3          | 50         | 191         | 0        | 244         | 59.51%        | 241         | 59.65%        |
| Hayesville 532        | 209         | 212         | 6          | 15         | 123         | 0        | 144         | 67.92%        | 138         | 66.03%        |
| Highlands 370         | 61          | 62          | 2          | 3          | 53          | 0        | 58          | 93.55%        | 56          | 91.80%        |
| Murphy 96             | 120         | 138         | 2          | 9          | 57          | 0        | 68          | 49.28%        | 66          | 55.00%        |
| Robbinsville 192      | 48          | 49          | 0          | 6          | 2           | 0        | 8           | 16.33%        | 8           | 16.67%        |
| Sylva 104             | 145         | 149         | 4          | 8          | 78          | 0        | 90          | 60.40%        | 86          | 59.31%        |
| Waynesville 47        | 268         | 278         | 8          | 22         | 132         | 0        | 162         | 58.27%        | 154         | 57.46%        |
| <b>District Total</b> | <b>1628</b> | <b>1678</b> | <b>36</b>  | <b>151</b> | <b>755</b>  | <b>0</b> | <b>942</b>  | <b>56.14%</b> | <b>906</b>  | <b>55.65%</b> |
| <b>Division Total</b> | <b>6907</b> | <b>7185</b> | <b>155</b> | <b>642</b> | <b>3562</b> | <b>5</b> | <b>4364</b> | <b>60.74%</b> | <b>4204</b> | <b>60.87%</b> |

The next target is 65% on 11/8/2022. The last target was 55% on 10/12/2022. The next renewal cutoff date is 12/9/2022 and the next renewal notice will be mailed to non-renewed members on 11/11/2022.

| Location                | 2022  | 2023  |     |      |       |        |       |         |        |          |
|-------------------------|-------|-------|-----|------|-------|--------|-------|---------|--------|----------|
|                         | Achvd | Goal  | New | PUFL | Trad  | HQ Trf | Achvd | Achvd % | Retain | Retain % |
| <b>Department Total</b> | 33659 | 34944 | 852 | 3523 | 16839 | 34     | 21248 | 60.81%  | 20362  | 60.49%   |