



*NC Team One*



### DEPARTMENT MEMBERSHIP SUMMARY REPORT

DATE OF REPORT: 12/7/2022

NEXT TARGET DATE: 12/14/2022

TARGET %: 75

LOCATION	CURRENT YEAR DEPT MEMBERSHIP				MBRS NEEDED
	PR YR MBRS	GOAL	ACHVD	%	
TRAD TOTAL	33,659	34,944	24,250	69.40	10,694
1981 HDQTRS	633	396	510	128.79	-114
DEPT TOTAL	34,292	35,340	24,760	70.06	10,580

DISTRICT AND DIVISION STANDINGS				
DEPT	DEPARTMENT MEMBERSHIP			
STANDING	DIV	DIV %	DIST	DIST %
1	1	74.33%	2	90.30%
2	4	70.53%	5	78.06%
3	3	69.06%	3	74.68%
4	5	68.82%	23	73.47%
5	2	66.78%	9	73.15%
6			4	72.93%
7			21	72.93%
8			10	72.51%
9			15	71.85%
10			20	71.35%
11			16	71.33%
12			18	70.29%
13			19	70.18%
14			17	69.87%
15			11	69.62%
16			12	69.42%
17			24	69.25%
18			22	69.24%
19			14	67.79%
20			1	66.39%
21			6	65.81%
22			7	64.47%
23			13	64.24%
24			25	63.53%
25			8	56.01%

Green Lettering - Has Met/Surpassed Next Goal

Black Lettering - Has Met Previous Goal/Has Not Met Next Goal

Red Lettering - Has Not Met Previous Goal

The next target is 75% on 12/14/2022. The last target was 65% on 11/8/2022. The next renewal cutoff date is 12/9/2022 and the next renewal notice will be mailed to non-renewed members on 1/6/2023.

Location	2022		2023							
	Achvd	Goal	New	PUFL	Trad	HQ Trf	Achvd	Achvd %	Retain	Retain %
<b>Div 1, Dist 1</b>										
Ahoskie 102	144	153	0	18	99	0	117	76.47%	117	81.25%
Coinjock 288	189	194	5	12	118	1	136	70.10%	130	68.78%
Columbia 182	48	51	0	0	27	0	27	52.94%	27	56.25%
Edenton 40	284	286	13	27	141	0	181	63.29%	168	59.15%
Elizabeth City 84	96	102	0	12	50	0	62	60.78%	62	64.58%
Elizabeth City 223	96	100	2	1	40	0	43	43.00%	41	42.71%
Hertford 126	124	126	4	8	85	1	98	77.78%	93	75.00%
Hertford 362	40	40	3	3	23	0	29	72.50%	26	65.00%
Manteo 26	122	125	0	17	72	0	89	71.20%	89	72.95%
Moyock 531	41	46	0	6	24	0	30	65.22%	30	73.17%
<b>District Total</b>	<b>1184</b>	<b>1223</b>	<b>27</b>	<b>104</b>	<b>679</b>	<b>2</b>	<b>812</b>	<b>66.39%</b>	<b>783</b>	<b>66.13%</b>
<b>Div 1, Dist 2</b>										
Creswell 391	31	32	0	1	29	0	30	93.75%	30	96.77%
Enfield 325	10	15	8	2	10	0	20	133.33%	12	120.00%
Hamilton 131	54	56	9	6	43	0	58	103.57%	49	90.74%
Littleton 308	53	54	1	2	37	1	41	75.93%	39	73.58%
Littleton 425	61	63	10	8	41	0	59	93.65%	49	80.33%
Plymouth 164	60	61	1	6	39	0	46	75.41%	45	75.00%
Rich Square 111	21	22	0	0	14	0	14	63.64%	14	66.67%
Roanoke Rapids 38	131	132	14	8	100	0	122	92.42%	108	82.44%
Scotland Neck 34	16	17	1	1	14	0	16	94.12%	15	93.75%
Windsor 37	20	22	0	0	22	0	22	100.00%	22	110.00%
<b>District Total</b>	<b>457</b>	<b>474</b>	<b>44</b>	<b>34</b>	<b>349</b>	<b>1</b>	<b>428</b>	<b>90.30%</b>	<b>383</b>	<b>83.81%</b>
<b>Div 1, Dist 3</b>										
Ayden 289	25	27	1	7	11	0	19	70.37%	18	72.00%
Belhaven 249	39	42	0	1	26	0	27	64.29%	27	69.23%
Farmville 151	20	22	0	5	10	0	15	68.18%	15	75.00%
Farmville 372	5	15	0	2	1	0	3	20.00%	3	60.00%
Greenville 39	313	324	7	45	175	2	229	70.68%	220	70.29%
Greenville 160	21	22	3	1	19	0	23	104.55%	20	95.24%
Swan Quarter 226	17	18	3	0	14	0	17	94.44%	14	82.35%
Washington 15	125	128	2	11	98	0	111	86.72%	109	87.20%
Washington 263	34	34	4	4	20	0	28	82.35%	24	70.59%
<b>District Total</b>	<b>599</b>	<b>632</b>	<b>20</b>	<b>76</b>	<b>374</b>	<b>2</b>	<b>472</b>	<b>74.68%</b>	<b>450</b>	<b>75.13%</b>

The next target is 75% on 12/14/2022. The last target was 65% on 11/8/2022. The next renewal cutoff date is 12/9/2022 and the next renewal notice will be mailed to non-renewed members on 1/6/2023.

Location	2022		2023							
	Achvd	Goal	New	PUFL	Trad	HQ Trf	Achvd	Achvd %	Retain	Retain %
<b>Div 1, Dist 4</b>										
Elm City 153	38	41	1	3	23	0	27	65.85%	26	68.42%
Middlesex 278	37	40	0	0	29	0	29	72.50%	29	78.38%
Nashville 110	159	162	11	10	119	2	142	87.65%	129	81.13%
Nashville 293	68	70	3	4	45	0	52	74.29%	49	72.06%
Rocky Mount 58	184	196	7	13	97	0	117	59.69%	110	59.78%
Spring Hope 91	18	19	0	0	0	0	0	0.00%	0	0.00%
Spring Hope 396	21	22	6	1	18	0	25	113.64%	19	90.48%
Stantonsburg 245	11	15	1	0	8	0	9	60.00%	8	72.73%
Tarboro 19	106	113	2	16	59	0	77	68.14%	75	70.75%
Wilson 13	189	195	1	22	117	0	140	71.79%	139	73.54%
Wilson 17	76	77	6	6	49	0	61	79.22%	55	72.37%
<b>District Total</b>	907	950	38	75	564	2	679	71.47%	639	70.45%
<b>Div 1, Dist 5</b>										
Creedmoor 161	44	46	0	3	33	0	36	78.26%	36	81.82%
Franklinton 52	220	227	2	11	152	0	165	72.69%	163	74.09%
Henderson 60	144	145	5	5	142	0	152	104.83%	147	102.08%
Louisburg 105	101	102	0	6	62	0	68	66.67%	68	67.33%
Louisburg 228	21	22	1	0	16	0	17	77.27%	16	76.19%
Oxford 90	67	68	1	10	31	0	42	61.76%	41	61.19%
Roxboro 138	223	224	12	15	149	0	176	78.57%	164	73.54%
Warrenton 547	31	32	3	0	17	0	20	62.50%	17	54.84%
<b>District Total</b>	851	866	24	50	602	0	676	78.06%	652	76.62%
<b>Division Total</b>	3998	4145	153	339	2568	7	3067	73.99%	2907	72.71%

The next target is 75% on 12/14/2022. The last target was 65% on 11/8/2022. The next renewal cutoff date is 12/9/2022 and the next renewal notice will be mailed to non-renewed members on 1/6/2023.

Location	2022		2023							
	Achvd	Goal	New	PUFL	Trad	HQ Trf	Achvd	Achvd %	Retain	Retain %
<b>Div 2, Dist 6</b>										
Beaufort 99	75	81	1	9	47	0	57	70.37%	56	74.67%
Jacksonville 265	383	391	21	48	193	2	264	67.52%	241	<b>62.92%</b>
Morehead City 46	177	186	3	34	80	0	117	<b>62.90%</b>	114	<b>64.41%</b>
New Bern 24	202	211	1	39	93	0	133	<b>63.03%</b>	132	65.35%
New Bern 539	237	238	8	27	121	2	158	66.39%	148	<b>62.45%</b>
Newport 203	127	131	0	13	74	0	87	66.41%	87	68.50%
Pollocksville 64	56	64	1	7	32	0	40	<b>62.50%</b>	39	69.64%
Swansboro 78	131	139	3	17	72	0	92	66.19%	89	67.94%
Trenton 154	44	45	0	0	30	0	30	66.67%	30	68.18%
<b>District Total</b>	<b>1432</b>	<b>1486</b>	<b>38</b>	<b>194</b>	<b>742</b>	<b>4</b>	<b>978</b>	<b>65.81%</b>	<b>936</b>	<b>65.36%</b>
<b>Div 2, Dist 7</b>										
Albertson 379	72	75	1	5	54	0	60	<b>80.00%</b>	59	<b>81.94%</b>
Beulaville 511	54	55	0	2	3	0	5	<b>9.09%</b>	5	<b>9.26%</b>
Falling Creek 504	21	25	0	3	2	0	5	<b>20.00%</b>	5	<b>23.81%</b>
Fremont 184	16	18	0	0	11	0	11	<b>61.11%</b>	11	68.75%
Goldsboro 11	370	371	20	42	182	0	244	65.77%	224	<b>60.54%</b>
Goldsboro 215	85	92	1	10	45	0	56	<b>60.87%</b>	55	<b>64.71%</b>
Kenansville 329	20	21	0	0	20	0	20	<b>95.24%</b>	20	<b>100.00%</b>
Kinston 43	120	126	5	10	77	0	92	73.02%	87	72.50%
Kinston 219	71	72	4	3	37	0	44	<b>61.11%</b>	40	<b>56.34%</b>
LaGrange 546	15	17	0	0	17	0	17	<b>100.00%</b>	17	<b>113.33%</b>
Mount Olive 103	77	78	1	7	40	0	48	<b>61.54%</b>	47	<b>61.04%</b>
Pikeville 541	45	45	2	6	19	0	27	<b>60.00%</b>	25	<b>55.56%</b>
Snow Hill 94	117	121	3	9	64	0	76	<b>62.81%</b>	73	<b>62.39%</b>
Snow Hill 536	33	36	1	1	24	0	26	72.22%	25	<b>75.76%</b>
Wallace 156	60	63	0	3	45	0	48	<b>76.19%</b>	48	<b>80.00%</b>
Walstonburg 332	27	30	1	1	22	0	24	<b>80.00%</b>	23	<b>85.19%</b>
Warsaw 127	29	30	1	3	15	0	19	<b>63.33%</b>	18	<b>62.07%</b>
<b>District Total</b>	<b>1232</b>	<b>1275</b>	<b>40</b>	<b>105</b>	<b>677</b>	<b>0</b>	<b>822</b>	<b>64.47%</b>	<b>782</b>	<b>63.47%</b>
<b>Div 2, Dist 8</b>										
Clinton 22	31	35	0	2	2	0	4	<b>11.43%</b>	4	<b>12.90%</b>
Clinton 319	82	85	5	5	60	0	70	<b>82.35%</b>	65	<b>79.27%</b>
Fayetteville 32	439	474	6	93	173	0	272	<b>57.38%</b>	266	<b>60.59%</b>
Fayetteville 202	318	339	4	57	105	0	166	<b>48.97%</b>	162	<b>50.94%</b>
Fayetteville 525	424	425	34	45	132	0	211	<b>49.65%</b>	177	<b>41.75%</b>
Garland 502	19	20	0	2	12	0	14	70.00%	14	73.68%
Newton Grove 133	22	23	2	1	13	1	17	73.91%	14	<b>63.64%</b>
Spring Lake 230	220	245	16	50	100	2	168	68.57%	150	68.18%
<b>District Total</b>	<b>1555</b>	<b>1646</b>	<b>67</b>	<b>255</b>	<b>597</b>	<b>3</b>	<b>922</b>	<b>56.01%</b>	<b>852</b>	<b>54.79%</b>

The next target is 75% on 12/14/2022. The last target was 65% on 11/8/2022. The next renewal cutoff date is 12/9/2022 and the next renewal notice will be mailed to non-renewed members on 1/6/2023.

Location	2022		2023							
	Achvd	Goal	New	PUFL	Trad	HQ Trf	Achvd	Achvd %	Retain	Retain %
<b>Div 2, Dist 9</b>										
Burgaw 165	62	65	0	12	28	0	40	61.54%	40	64.52%
Burgaw 294	31	32	2	4	16	0	22	68.75%	20	64.52%
Calabash 503	653	669	12	47	391	0	450	67.26%	438	67.08%
East Arcadia 521	28	29	0	2	21	0	23	79.31%	23	82.14%
Elizabethtown 404	86	88	0	9	46	0	55	62.50%	55	63.95%
Fair Bluff 204	18	19	2	0	18	0	20	105.26%	18	100.00%
Hampstead 167	144	153	4	34	73	0	111	72.55%	107	74.31%
Leland 68	205	206	16	18	136	3	173	83.98%	154	75.12%
Oak Island 454	77	78	5	5	70	0	80	102.56%	75	97.40%
Pleasure Island 129	386	387	47	24	265	0	336	86.82%	289	74.87%
Shalotte 550	46	52	1	6	22	0	29	55.77%	28	60.87%
Southport 213	36	37	0	3	24	0	27	72.97%	27	75.00%
Southport 551	70	71	0	6	42	0	48	67.61%	48	68.57%
St James 543	257	259	13	18	196	2	229	88.42%	214	83.27%
Tabor City 507	15	19	0	3	12	0	15	78.95%	15	100.00%
Whiteville 137	26	31	1	2	4	0	7	22.58%	6	23.08%
Whiteville 233	38	39	2	1	25	0	28	71.79%	26	68.42%
Wilmington 10	744	762	46	94	356	1	497	65.22%	450	60.48%
Wilmington 545	124	133	6	17	76	0	99	74.44%	93	75.00%
<b>District Total</b>	<b>3046</b>	<b>3129</b>	<b>157</b>	<b>305</b>	<b>1821</b>	<b>6</b>	<b>2289</b>	<b>73.15%</b>	<b>2126</b>	<b>69.80%</b>
<b>Div 2, Dist 10</b>										
Fairmont 548	19	19	0	1	9	0	10	52.63%	10	52.63%
Laurinburg 50	105	106	0	6	66	0	72	67.92%	72	68.57%
Laurinburg 181	56	58	2	4	56	0	62	106.90%	60	107.14%
Lumberton 42	46	50	4	7	16	0	27	54.00%	23	50.00%
Maxton 117	22	25	2	0	19	0	21	84.00%	19	86.36%
Maxton 214	12	15	0	0	1	0	1	6.67%	1	8.33%
Pembroke 205	25	27	1	2	14	0	17	62.96%	16	64.00%
Red Springs 35	30	31	1	2	30	0	33	106.45%	32	106.67%
Rowland 271	11	15	2	1	7	0	10	66.67%	8	72.73%
St Pauls 5	34	36	2	3	19	0	24	66.67%	22	64.71%
<b>District Total</b>	<b>360</b>	<b>382</b>	<b>14</b>	<b>26</b>	<b>237</b>	<b>0</b>	<b>277</b>	<b>72.51%</b>	<b>263</b>	<b>73.06%</b>
<b>Division Total</b>	<b>7625</b>	<b>7918</b>	<b>316</b>	<b>885</b>	<b>4074</b>	<b>13</b>	<b>5288</b>	<b>66.78%</b>	<b>4959</b>	<b>65.04%</b>

The next target is 75% on 12/14/2022. The last target was 65% on 11/8/2022. The next renewal cutoff date is 12/9/2022 and the next renewal notice will be mailed to non-renewed members on 1/6/2023.

Location	2022		2023							
	Achvd	Goal	New	PUFL	Trad	HQ Trf	Achvd	Achvd %	Retain	Retain %
<b>Div 3, Dist 11</b>										
Apex 124	172	173	12	14	100	1	127	73.41%	114	66.28%
Benson 109	373	388	16	29	256	0	301	77.58%	285	76.41%
Cary 67	245	254	3	49	125	1	178	70.08%	174	71.02%
Cary 540	44	45	1	7	26	2	36	80.00%	33	75.00%
Clayton 71	267	277	8	37	176	1	222	80.14%	213	79.78%
Clayton 518	40	43	1	4	21	0	26	60.47%	25	62.50%
Four Oaks 346	92	99	2	5	63	0	70	70.71%	68	73.91%
Fuquay-Varina 116	1037	1038	55	102	533	1	691	66.57%	635	61.23%
Garner 232	161	173	21	18	92	0	131	75.72%	110	68.32%
Kenly 328	31	32	1	3	20	0	24	75.00%	23	74.19%
Knightdale 529	49	52	2	2	34	0	38	73.08%	36	73.47%
Pine Level 405	92	95	0	8	60	0	68	71.58%	68	73.91%
Raleigh 1	434	457	0	86	215	0	301	65.86%	301	69.35%
Raleigh 157	82	91	4	13	46	0	63	69.23%	59	71.95%
Raleigh 297	60	69	0	7	24	0	31	44.93%	31	51.67%
Selma 141	81	84	3	7	39	0	49	58.33%	46	56.79%
Smithfield 132	65	67	4	11	43	1	59	88.06%	54	83.08%
Smithfield 270	51	53	0	4	27	0	31	58.49%	31	60.78%
Swift Creek 530	26	29	0	3	15	0	18	62.07%	18	69.23%
Wake Forest 187	241	250	2	31	119	0	152	60.80%	150	62.24%
Wendell 148	94	99	2	12	67	0	81	81.82%	79	84.04%
Zebulon 363	18	19	0	1	8	0	9	47.37%	9	50.00%
<b>District Total</b>	<b>3755</b>	<b>3887</b>	<b>137</b>	<b>453</b>	<b>2109</b>	<b>7</b>	<b>2706</b>	<b>69.62%</b>	<b>2562</b>	<b>68.23%</b>
<b>Div 3, Dist 12</b>										
Altamahaw 357	15	17	6	0	13	0	19	111.76%	13	86.67%
Burlington 63	270	282	4	21	171	0	196	69.50%	192	71.11%
Chapel Hill 6	266	279	35	39	155	1	230	82.44%	194	72.93%
Durham 7	307	308	9	23	113	0	145	47.08%	136	44.30%
Durham 175	42	43	1	7	4	0	12	27.91%	11	26.19%
Graham 549	19	22	0	1	10	0	11	50.00%	11	57.89%
Haw River 427	48	48	2	1	32	0	35	72.92%	33	68.75%
Lowes Grove 416	50	51	1	8	32	0	41	80.39%	40	80.00%
Mebane 95	102	106	3	10	68	1	82	77.36%	78	76.47%
Prospect Hill 447	43	45	0	1	31	0	32	71.11%	32	74.42%
Schley 452	29	32	0	3	18	0	21	65.63%	21	72.41%
Snow Camp 305	25	26	4	1	24	0	29	111.54%	25	100.00%
Yanceyville 89	65	66	6	3	59	0	68	103.03%	62	95.38%
Yanceyville 210	37	42	6	4	18	0	28	66.67%	22	59.46%
<b>District Total</b>	<b>1318</b>	<b>1367</b>	<b>77</b>	<b>122</b>	<b>748</b>	<b>2</b>	<b>949</b>	<b>69.42%</b>	<b>870</b>	<b>66.01%</b>

The next target is 75% on 12/14/2022. The last target was 65% on 11/8/2022. The next renewal cutoff date is 12/9/2022 and the next renewal notice will be mailed to non-renewed members on 1/6/2023.

Location	2022	2023								
	Achvd	Goal	New	PUFL	Trad	HQ Trf	Achvd	Achvd %	Retain	Retain %
<b>Div 3, Dist 13</b>										
Angier 436	61	63	2	7	33	0	42	66.67%	40	65.57%
Broadway 347	27	28	0	3	17	0	20	71.43%	20	74.07%
Dunn 59	181	189	2	11	115	0	128	67.72%	126	69.61%
Goldston 292	19	20	0	2	10	0	12	60.00%	12	63.16%
Lillington 28	48	51	2	9	24	0	35	68.63%	33	68.75%
Pittsboro 283	26	28	4	1	12	0	17	60.71%	13	50.00%
Sanford 237	1	15	0	1	0	0	1	6.67%	1	100.00%
Sanford 382	273	282	6	57	117	0	180	63.83%	174	63.74%
Siler City 93	34	36	1	0	21	0	22	61.11%	21	61.76%
Siler City 277	10	15	0	0	10	0	10	66.67%	10	100.00%
<b>District Total</b>	<b>680</b>	<b>727</b>	<b>17</b>	<b>91</b>	<b>359</b>	<b>0</b>	<b>467</b>	<b>64.24%</b>	<b>450</b>	<b>66.18%</b>
<b>Div 3, Dist 14</b>										
Eden 254	59	63	0	4	40	0	44	69.84%	44	74.58%
Greensboro 53	402	416	1	44	233	2	280	67.31%	277	68.91%
Greensboro 267	34	36	4	4	15	2	25	69.44%	19	55.88%
Greensboro 386	169	182	3	27	99	0	129	70.88%	126	74.56%
Guilford College 83	60	66	2	13	21	1	37	56.06%	34	56.67%
High Point 87	284	284	3	24	163	0	190	66.90%	187	65.85%
Madison 80	41	44	0	3	24	0	27	61.36%	27	65.85%
Mayodan 534	114	115	7	6	61	0	74	64.35%	67	58.77%
Reidsville 79	85	88	2	10	59	0	71	80.68%	69	81.18%
Reidsville 199	16	16	0	2	9	0	11	68.75%	11	68.75%
<b>District Total</b>	<b>1264</b>	<b>1310</b>	<b>22</b>	<b>137</b>	<b>724</b>	<b>5</b>	<b>888</b>	<b>67.79%</b>	<b>861</b>	<b>68.12%</b>
<b>Div 3, Dist 15</b>										
Asheboro 45	231	236	4	25	134	0	163	69.07%	159	68.83%
Lexington 8	334	355	1	52	200	0	253	71.27%	252	75.45%
Lexington 255	60	61	5	2	41	0	48	78.69%	43	71.67%
Liberty 81	197	198	2	18	125	0	145	73.23%	143	72.59%
Reeds 162	32	33	0	5	19	0	24	72.73%	24	75.00%
Thomasville 284	22	23	0	4	14	0	18	78.26%	18	81.82%
<b>District Total</b>	<b>876</b>	<b>906</b>	<b>12</b>	<b>106</b>	<b>533</b>	<b>0</b>	<b>651</b>	<b>71.85%</b>	<b>639</b>	<b>72.95%</b>
<b>Division Total</b>	<b>7893</b>	<b>8197</b>	<b>265</b>	<b>909</b>	<b>4473</b>	<b>14</b>	<b>5661</b>	<b>69.06%</b>	<b>5382</b>	<b>68.19%</b>



The next target is 75% on 12/14/2022. The last target was 65% on 11/8/2022. The next renewal cutoff date is 12/9/2022 and the next renewal notice will be mailed to non-renewed members on 1/6/2023.

Location	2022	2023								
	Achvd	Goal	New	PUFL	Trad	HQ Trf	Achvd	Achvd %	Retain	Retain %
<b>Div 4, Dist 16</b>										
Aberdeen 72	89	92	0	13	46	0	59	64.13%	59	66.29%
Carthage 12	155	160	5	10	107	1	123	76.88%	117	75.48%
Ellerbe 73	20	21	8	0	10	0	18	85.71%	10	50.00%
Hamlet 49	67	69	4	6	46	0	56	81.16%	52	77.61%
Mt Gilead 92	24	26	0	1	16	0	17	65.38%	17	70.83%
Pinehurst 350	96	98	1	15	61	1	78	79.59%	76	79.17%
Raeford 20	42	48	0	12	15	0	27	56.25%	27	64.29%
Rockingham 147	112	117	2	17	59	0	78	66.67%	76	67.86%
Southern Pines 177	68	69	0	7	42	0	49	71.01%	49	72.06%
Troy 159	64	65	0	6	33	0	39	60.00%	39	60.94%
Troy 358	13	15	0	0	9	0	9	60.00%	9	69.23%
Vass 296	96	99	1	19	54	0	74	74.75%	73	76.04%
<b>District Total</b>	<b>846</b>	<b>879</b>	<b>21</b>	<b>106</b>	<b>498</b>	<b>2</b>	<b>627</b>	<b>71.33%</b>	<b>604</b>	<b>71.39%</b>
<b>Div 4, Dist 17</b>										
Albemarle 76	91	92	4	11	51	0	66	71.74%	62	68.13%
Albemarle 520	86	89	0	2	57	0	59	66.29%	59	68.60%
Concord 51	345	353	4	37	185	0	226	64.02%	222	64.35%
Concord 172	8	15	0	2	5	0	7	46.67%	7	87.50%
Harrisburg 523	54	56	0	4	27	0	31	55.36%	31	57.41%
Indian Trail 458	96	99	2	6	59	0	67	67.68%	65	67.71%
Kannapolis 115	163	166	9	16	110	0	135	81.33%	126	77.30%
Marshville 121	34	36	0	3	25	0	28	77.78%	28	82.35%
Marshville 446	20	22	0	1	7	0	8	36.36%	8	40.00%
Midland 433	84	85	1	7	51	0	59	69.41%	58	69.05%
Monroe 27	138	140	5	18	96	0	119	85.00%	114	82.61%
Monroe 212	22	23	0	2	10	0	12	52.17%	12	54.55%
Mt Pleasant 301	21	22	0	6	11	0	17	77.27%	17	80.95%
New Salem 440	67	71	2	2	48	0	52	73.24%	50	74.63%
Unionville 535	169	170	6	4	131	2	143	84.12%	135	79.88%
Waxhaw 208	180	183	4	22	99	0	125	68.31%	121	67.22%
Wingate 431	30	31	1	0	0	0	1	3.23%	0	0.00%
<b>District Total</b>	<b>1608</b>	<b>1653</b>	<b>38</b>	<b>143</b>	<b>972</b>	<b>2</b>	<b>1155</b>	<b>69.87%</b>	<b>1115</b>	<b>69.34%</b>



The next target is 75% on 12/14/2022. The last target was 65% on 11/8/2022. The next renewal cutoff date is 12/9/2022 and the next renewal notice will be mailed to non-renewed members on 1/6/2023.

Location	2022	2023								
	Achvd	Goal	New	PUFL	Trad	HQ Trf	Achvd	Achvd %	Retain	Retain %
<b>Div 4, Dist 18</b>										
Clemmons 119	51	56	0	10	28	1	39	69.64%	38	74.51%
East Bend 336	302	304	10	8	234	1	253	83.22%	242	80.13%
Kernersville 36	171	178	1	20	110	0	131	73.60%	130	76.02%
King 290	348	360	9	24	207	0	240	66.67%	231	66.38%
Lewisville 522	196	197	4	19	110	0	133	67.51%	129	65.82%
Mount Airy 123	130	134	2	19	74	0	95	70.90%	93	71.54%
Pilot Mountain 142	9	15	0	2	1	0	3	20.00%	3	33.33%
Sandy Ridge 140	20	21	0	0	18	0	18	85.71%	18	90.00%
Sparta 542	45	46	2	4	22	1	29	63.04%	26	57.78%
Winston-Salem 55	347	363	18	36	186	0	240	66.12%	222	63.98%
Winston-Salem 128	44	46	2	4	26	0	32	69.57%	30	68.18%
Winston-Salem 220	24	28	0	13	5	0	18	64.29%	18	75.00%
Winston-Salem 453	18	18	0	2	9	0	11	61.11%	11	61.11%
Yadkinville 505	47	48	0	4	29	0	33	68.75%	33	70.21%
<b>District Total</b>	<b>1752</b>	<b>1814</b>	<b>48</b>	<b>165</b>	<b>1059</b>	<b>3</b>	<b>1275</b>	<b>70.29%</b>	<b>1224</b>	<b>69.86%</b>
<b>Div 4, Dist 19</b>										
China Grove 185	51	53	0	4	30	0	34	64.15%	34	66.67%
Cooleemee 54	33	36	2	1	17	0	20	55.56%	18	54.55%
Faith 327	142	143	2	7	88	0	97	67.83%	95	66.90%
Harmony 113	91	93	1	8	72	0	81	87.10%	80	87.91%
Landis 146	32	35	2	1	27	0	30	85.71%	28	87.50%
Mocksville 174	31	35	0	5	16	0	21	60.00%	21	67.74%
Mooresville 66	89	96	1	8	49	0	58	60.42%	57	64.04%
Rockwell 112	43	48	0	7	28	0	35	72.92%	35	81.40%
Salisbury 14	97	98	5	9	44	0	58	59.18%	53	54.64%
Salisbury 106	107	115	0	15	72	0	87	75.65%	87	81.31%
Salisbury 107	105	109	0	10	59	0	69	63.30%	69	65.71%
Salisbury 342	344	351	5	48	210	0	263	74.93%	258	75.00%
Statesville 65	185	194	4	18	108	0	130	67.01%	126	68.11%
Statesville 217	54	55	2	5	32	0	39	70.91%	37	68.52%
Troutman 401	54	55	4	3	35	0	42	76.36%	38	70.37%
<b>District Total</b>	<b>1458</b>	<b>1516</b>	<b>28</b>	<b>149</b>	<b>887</b>	<b>0</b>	<b>1064</b>	<b>70.18%</b>	<b>1036</b>	<b>71.06%</b>

The next target is 75% on 12/14/2022. The last target was 65% on 11/8/2022. The next renewal cutoff date is 12/9/2022 and the next renewal notice will be mailed to non-renewed members on 1/6/2023.

Location	2022	2023								
	Achvd	Goal	New	PUFL	Trad	HQ Trf	Achvd	Achvd %	Retain	Retain %
<b>Div 4, Dist 20</b>										
Charlotte 9	97	103	0	9	57	0	66	64.08%	66	68.04%
Charlotte 221	66	71	0	11	32	0	43	60.56%	43	65.15%
Charlotte 262	303	304	48	38	197	1	284	93.42%	235	77.56%
Charlotte 345	24	29	0	5	15	0	20	68.97%	20	83.33%
Charlotte 380	37	49	0	22	3	0	25	51.02%	25	67.57%
Charlotte 400	55	57	0	6	20	0	26	45.61%	26	47.27%
Cornelius 86	114	117	3	9	80	0	92	78.63%	89	78.07%
Huntersville 321	193	194	7	15	105	0	127	65.46%	120	62.18%
Matthews 235	270	275	8	16	166	1	191	69.45%	182	67.41%
Mint Hill 555	94	98	1	10	52	1	64	65.31%	62	65.96%
Newell 287	28	29	0	6	16	0	22	75.86%	22	78.57%
Paw Creek 353	243	256	3	37	138	0	178	69.53%	175	72.02%
Pineville 337	48	55	3	5	22	0	30	54.55%	27	56.25%
<b>District Total</b>	1572	1637	73	189	903	3	1168	71.35%	1092	69.47%
<b>Division Total</b>	7236	7499	208	752	4319	10	5289	70.53%	5071	70.08%

The next target is 75% on 12/14/2022. The last target was 65% on 11/8/2022. The next renewal cutoff date is 12/9/2022 and the next renewal notice will be mailed to non-renewed members on 1/6/2023.

Location	2022		2023							
	Achvd	Goal	New	PUFL	Trad	HQ Trf	Achvd	Achvd %	Retain	Retain %
<b>Div 5, Dist 21</b>										
Boone 130	164	168	1	20	105	0	126	75.00%	125	76.22%
Glen Alpine 395	15	15	5	3	9	1	18	120.00%	12	80.00%
Granite Falls 209	46	50	0	4	7	0	11	22.00%	11	23.91%
Hudson 392	113	114	2	8	77	0	87	76.32%	85	75.22%
Lansing 275	83	88	1	5	59	0	65	73.86%	64	77.11%
Lenoir 29	226	227	12	12	149	0	173	76.21%	161	71.24%
Morganton 21	34	36	0	5	31	0	36	100.00%	36	105.88%
Morganton 322	18	19	0	2	14	0	16	84.21%	16	88.89%
Morganton 506	13	15	0	1	9	0	10	66.67%	10	76.92%
N Wilksboro 31	93	99	5	15	51	0	71	71.72%	66	70.97%
Taylorsville 170	51	52	1	2	29	0	32	61.54%	31	60.78%
Valdese 234	152	155	6	14	92	0	112	72.26%	106	69.74%
<b>District Total</b>	<b>1008</b>	<b>1038</b>	<b>33</b>	<b>91</b>	<b>632</b>	<b>1</b>	<b>757</b>	<b>72.93%</b>	<b>723</b>	<b>71.73%</b>
<b>Div 5, Dist 22</b>										
Belmont 144	176	187	3	7	130	1	141	75.40%	137	77.84%
Belmont 180	24	25	0	1	12	0	13	52.00%	13	54.17%
Bessemer City 243	86	92	6	12	10	0	28	30.43%	22	25.58%
Cherryville 100	128	141	5	8	88	0	101	71.63%	96	75.00%
Denver 455	46	49	0	6	29	0	35	71.43%	35	76.09%
Gastonia 23	236	252	3	28	123	0	154	61.11%	151	63.98%
Hickory 48	723	746	22	75	499	0	596	79.89%	574	79.39%
Hickory 544	136	147	4	7	96	1	108	73.47%	103	75.74%
Lincolnton 30	261	265	11	17	136	0	164	61.89%	153	58.62%
Maiden 240	45	51	0	4	19	0	23	45.10%	23	51.11%
Newton 16	321	357	2	37	201	0	240	67.23%	238	74.14%
Stanley 266	81	87	1	9	48	0	58	66.67%	57	70.37%
<b>District Total</b>	<b>2263</b>	<b>2399</b>	<b>57</b>	<b>211</b>	<b>1391</b>	<b>2</b>	<b>1661</b>	<b>69.24%</b>	<b>1602</b>	<b>70.79%</b>
<b>Div 5, Dist 23</b>										
Chimney Rock 437	20	21	0	3	14	0	17	80.95%	17	85.00%
Fallston 527	32	33	1	2	19	0	22	66.67%	21	65.63%
Forest City 74	121	124	3	10	82	0	95	76.61%	92	76.03%
Henrietta 423	66	70	0	3	63	0	66	94.29%	66	100.00%
Kings Mountain 155	151	156	5	16	72	0	93	59.62%	88	58.28%
Shelby 82	235	248	3	21	162	0	186	75.00%	183	77.87%
<b>District Total</b>	<b>625</b>	<b>652</b>	<b>12</b>	<b>55</b>	<b>412</b>	<b>0</b>	<b>479</b>	<b>73.47%</b>	<b>467</b>	<b>74.72%</b>

The next target is 75% on 12/14/2022. The last target was 65% on 11/8/2022. The next renewal cutoff date is 12/9/2022 and the next renewal notice will be mailed to non-renewed members on 1/6/2023.

Location	2022	2023								
	Achvd	Goal	New	PUFL	Trad	HQ Trf	Achvd	Achvd %	Retain	Retain %
<b>Div 5, Dist 24</b>										
Asheville 2	108	109	0	13	56	0	69	63.30%	69	63.89%
Asheville 70	280	291	7	28	154	0	189	64.95%	182	65.00%
Asheville 526	26	27	8	0	11	0	19	70.37%	11	42.31%
Burnsville 122	74	80	0	6	33	0	39	48.75%	39	52.70%
Hendersonville 77	624	625	51	54	374	2	481	76.96%	428	68.59%
Marion 56	157	165	0	15	92	0	107	64.85%	107	68.15%
Marshall 317	41	42	0	2	21	0	23	54.76%	23	56.10%
Tryon 250	73	79	1	16	38	0	55	69.62%	54	73.97%
<b>District Total</b>	<b>1383</b>	<b>1418</b>	<b>67</b>	<b>134</b>	<b>779</b>	<b>2</b>	<b>982</b>	<b>69.25%</b>	<b>913</b>	<b>66.02%</b>
<b>Div 5, Dist 25</b>										
Brevard 88	221	222	17	21	125	0	163	73.42%	146	66.06%
Canton 61	60	65	0	8	5	0	13	20.00%	13	21.67%
Cherokee 143	92	93	0	9	6	0	15	16.13%	15	16.30%
Franklin 108	404	410	8	50	224	0	282	68.78%	274	67.82%
Hayesville 532	209	212	6	15	130	0	151	71.23%	145	69.38%
Highlands 370	61	62	5	3	58	1	67	108.06%	61	100.00%
Murphy 96	120	138	4	9	70	0	83	60.14%	79	65.83%
Robbinsville 192	48	49	0	6	10	0	16	32.65%	16	33.33%
Sylva 104	145	149	4	8	84	0	96	64.43%	92	63.45%
Waynesville 47	268	278	9	22	149	0	180	64.75%	171	63.81%
<b>District Total</b>	<b>1628</b>	<b>1678</b>	<b>53</b>	<b>151</b>	<b>861</b>	<b>1</b>	<b>1066</b>	<b>63.53%</b>	<b>1012</b>	<b>62.16%</b>
<b>Division Total</b>	<b>6907</b>	<b>7185</b>	<b>222</b>	<b>642</b>	<b>4075</b>	<b>6</b>	<b>4945</b>	<b>68.82%</b>	<b>4717</b>	<b>68.29%</b>

The next target is 75% on 12/14/2022. The last target was 65% on 11/8/2022. The next renewal cutoff date is 12/9/2022 and the next renewal notice will be mailed to non-renewed members on 1/6/2023.

Location	2022	2023								
	Achvd	Goal	New	PUFL	Trad	HQ Trf	Achvd	Achvd %	Retain	Retain %
<b>Department Total</b>	33659	34944	1164	3527	19509	50	24250	69.40%	23036	68.44%